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New Mexico Chiropractic AssociationTM Journal

Serving the Profession since 1947

Second Quarter 2022

NMCA President's Message

Comradery

Summertime seems to be a very busy part of the year for most people, and it becomes more difficult to set time aside to attend all the events and activities we would like. However, this past weekend I set aside the time to attend the Advanced Dry Needling workshop taught by Dr. Mark Hanson in Albuquerque. This was an opportunity to not only learn new skills and sharpen previously learned skills, but to also reconnect with our colleagues from across the State of New Mexico. Many Chiropractors in our state have not attended "in person" events since COVID started in 2020, but that is changing! I had the pleasure of attending with Chiropractors who have been in practice for over 40 years alongside doctors who have only been in our state for a few years. We all came from diverse backgrounds, different geographic locations, different technique preferences and diverse past education experiences to simply gain more knowledge and learn different ways to help our patients. During our practical portions of the course I began to realize how much fun I was having simply re-establishing the comradery

with my colleagues. For most of us, this is a vital part of our existence that we have been missing.

Chiropractors have been exposed to such an amazingly diverse spectrum of education, that any time you get a group of us together the depth and experience during that in person interaction is ten-fold. My message today is a simple one. If you have chosen to stay home and get the lion share of your continuing education online, please consider getting back into the in-person classroom. The convenience of attending online education served its purpose, but the level of education gained during a hands-on course like Dr. Hanson's can not be replicated online. Each of the wonderful Chiropractors in attendance had additional knowledge that only enriched the content provided. Most of you will be contacted soon by your NMCA District Director who will be attempting to host a gathering of some variety in your district. I ask that you each consider attending when you get that call. The comradery between Chiropractors is unlike any other profession!

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Dr. Ryan T. Rowse
President
New Mexico Chiropractic Association



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To contact any of the Board Members or Committee Chairmen,
go to our website at www.nmchiro.org or contact:

NMCA

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**Be sure to check our website on a regular basis for the most up-to-date
information from many different sources!**

Editorial Policy

This Journal is the official publication of the New Mexico Chiropractic Association. The NMCA assumes no responsibility for material contained in articles, letters or advertisements published and publication does not necessarily constitute endorsement of them. The deadline for submission of articles and advertisements is three weeks prior to publication. Advertising rates and submission deadlines can be obtained by contacting the NMCA at 505-280-0689



A note from your Executive Director

Diana Statzula

The NMCA Annual Convention this past May far exceeded expectation! Actually....I'm not certain just "what" I did expect in the midst of travel complications around the country, those still uncertain about gathering in person etc.

We had 190 attendees plus our exhibitors for a total of 230! The energy, the mood, the vibe was exceptional. Everyone seemed happy to be there. Our Friday night reception was well attended and lots of fun with good food, live music, card tricks and raffle drawings that raised \$3,000 for the American Foundation for Suicide Prevention. We are so grateful to our wonderful speakers, sponsors, exhibitors and doctors who attended. We are looking forward to seeing everyone next year!

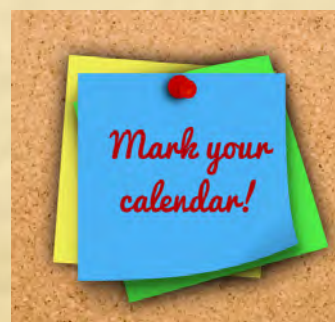
We recently completed our first NMCA sponsored Advanced Dry Needling Workshop. We hope to do another Basic and Advanced Workshop within the next year.

Dr. Mark Hanson has been great in his willingness to come to NM and teach for us. I've now had several Dry Needling treatments and I love it! The chronic pain I've experienced over the past few years has gone away and I'm getting close to feeling normal again☺.

Doctors, I hope you are having a wonderful summer. I am grateful for you all and hope that you are well, safe and checking in on one another.

Love and blessings,

Diana



**NMCA ANNUAL CONVENTION
APRIL 28-30, 2023**



Letter to the Editor



I have been looking over some NMCA Journals from years past. Thirty years ago, the NMCA held its annual convention at the Holiday Inn Journal Center which is now the Pyramid Hotel. The Convention program in 1992 was a major undertaking. Nine separate speakers over three days were on the program. Those of you reading this and were members of the NMCA at that time will remember names like Roy D Mitchell, James Mertz, Lonnie Martin, Allan Moskowitz, Harold Kieffer (all from New Mexico) and other speakers were Mark Viktor Hansen, Mark Charette, Hugo Gibson and Carey Resnick. Dr. William Soulsby was elected the next president, Gary Peterson was awarded the Chiropractor of the Year, Jack Zipper and Don Wooten were the convention chairmen and Clarence Rowse won the "Perky Pony" adjusting table for raising money for the NMCA Scholarship Fund. Other notable names participating in the convention were Michael Monteleone, Wayne Goforth, Bill Doggett, Stephen Perlstein, Michael Plaman, Kip Kipping and Robert Downs. Incidentally, Ron Berg received a \$700.00 NMCA Scholarship at that Convention. So, this was a walk down memory lane as the reader can tell. By the way, Jean Hansen was the Executive Director of the NMCA at the time and this nice lady is still taking adjustments at my office to this day. As I write this letter to the Editor and share a few thoughts with the readers, I am mindful of the blessings and benefits that I have personally received having been a member

of the NMCA since 1968, the year I went into practice. The names enumerated from the past are but a sampling of the memories that I have over the years as a member of our professional community. So many members of the NMCA have come and gone and yet so many made a mark, a contribution to the fact that we were able to assemble in May 2022 standing on the shoulders of those that dedicated their time and effort to the support of the NMCA. Speaking for myself only, I have at times never been fully on board with every agenda of the NMCA as one might expect. After all, one has the right to take a stand in the moment of debate and consideration. Yet, mindful of Lincoln's saying that "You can please some of the people all of the time, you can please all of the people some of the time, but you can't please all of the people all of the time." It is the context that really matters. Context is the big picture and content is the details about the big picture. As a single individual we are only one and as a community of members we are part of the many that empowers our mission to achieve the professions place in health care that is respected, valued, and wanted. The NMCA is a body of dedicated chiropractors that has stood over the years for continuing the mission to enhance our professional credibility, viability and ability to serve the public with our unique service. So, from Convention 1992 to Convention 2022 I am proud to be a member of the NMCA and its leadership.

Enuf said
Herbert M Beatty DC FICC

Big Opportunities and Big Responsibilities

From the moment I had the honor to serve on the NMCA executive committee, I've had a primary focus of improving patient access to chiropractic medicine and promoting the integration of chiropractic physicians into the healthcare delivery system. With that goal in mind, my singular focus for the past number of years has been gaining inclusion for chiropractic physicians in New Mexico's Medicaid Program. Nearly 50% of New Mexico's population is enrolled in Centennial care. Over 900,000 New Mexico residents have limited access to chiropractic care. The financial logistics of this model prevents chiropractic physicians from being valuable assets to medical groups and integrative clinics. It has been my experience when chiropractors are given the opportunity to integrate in medical facilities we show the high level of education and patient care we all possess.

I'm thrilled to report, we are closer to achieving this dream than at any other point in my career. Over the past number of months, Dr. Rowse, Dr. Jones, Dr. Pridham, Linda Seigle, and myself have been participating in a workgroup with the purpose of developing a Medicaid

Pilot program. Representatives from New Mexico's Health and Human Services Department, The Medicaid Division, and Medical directors from multiple MCO have been meeting regularly to develop this program. These discussions have been extremely productive and have helped us gain significant inroads with these key decision makers. Our pilot study will look to compare utilization rates of high-cost medical services, patient satisfaction, and over health care costs for patients that treat with chiropractic physicians vs. usual medical care.

In early April, we met to finalize our proposal for submission to the upcoming waiver renewal program. HSD has asked us not to share specifics of the program until the final proposal is submitted in the coming weeks. I am comfortable in stating if the program proceeds as outlined, New Mexico will have the most inclusive and robust Medicaid coverage for chiropractic medicine in the country. New Mexico will be the standard by which all other states and government programs are compared to.

This waiver process requires input from many entities and the public,

Big Opportunities and Big Responsibilities Continued..



which results in a longer timeline. If our proposal is accepted and approved by the state and CMS, we will be looking at a start date of January 2024 when providers can begin credentialing with MCOs and treating eligible Medicaid enrollees. Over the next 6-8 months, there will be two points in which I will need your assistance and support. HSD will publish the full waiver proposal in August of this year opening a three month public comment period. This will be the first opportunity for you to voice your support for this program. Once this is complete, we will need to gain legislative support to attain funding for this program. Leading up to and during the 2023 legislative session we will need to engage and gain support from key legislators.

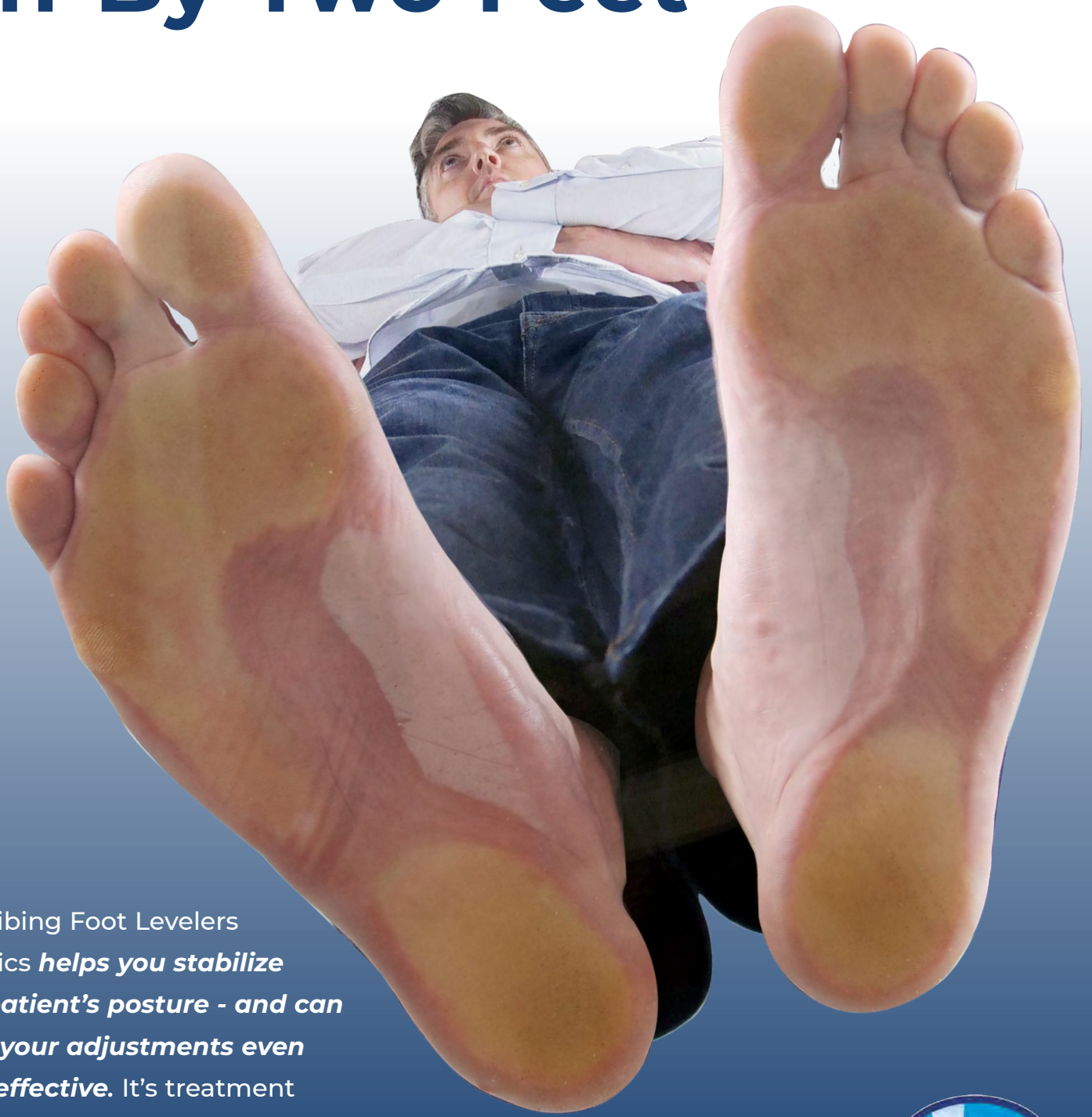
This is an incredible opportunity for the chiropractic profession to shine. However, with this great opportunity comes great responsibility. It is critical that those who choose to participate must rise up and practice to the top of their education. Proper documentation, coding for diagnosis and adherence to guideline based care will be essential to the success of this study and the opportunity for further integration and expansion. For too long our profession has been

pigeonholed by government and private insurance programs that have led us to simplify our coding and documentation. This will no longer be acceptable and has the chance to derail our progress.

I know this can seem a bit overwhelming and intimidating but you will have resources available. I will be asking the NMCA BOD and education committee to develop and conduct educational programs to review these topics and give chiropractic physicians the knowledge and confidence to thrive in this model. I will be working with our district directors to conduct small group learning sessions across the state in multiple locations. If you intend to participate in the program, I strongly encourage you to attend one of these events.

This will be a very unique and valuable opportunity for our profession and hundreds of thousands of New Mexicans, to show and experience the value of chiropractic medicine. We must rise up and practice to the top of our education to display our full potential as a profession.

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It's Election Season

With the midterm election cycle well underway, now is an excellent time to make your voices heard. As candidates vie for your support and votes now is the time to get to know and make connections with your legislators. The NMCA PAC is here to assist you with these efforts. We can provide you resources or even attend meetings with you and your legislators or candidates. Your legislators want to hear from you and learn what is important to you and your patients. It is also critical that we as a profession show support for the lawmakers that support our profession. Please keep an eye out for fundraising alerts and consider making donations to our champions.

The 2023 Legislative session will be here before we know it, and we have big plans for this session. Optimism for passing legislation for funding of a Medicaid Pilot program and Copay equity bill is extremely high. Additionally, we will continue to push tax credits for rural healthcare providers, inclusion for chiropractic physicians under the NMAA Qualified Medical Professionals and changes to the Advanced Practice Chiropractic Registry. None of these goals will be possible without the support of our lobbyist. Our lobbyist compensation is covered solely by individual donations to the NMCA PAC. If you are not already, please consider becoming a monthly contributor to the PAC. Together we will accomplish many great things.

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2022 Summer Journal Past President's Report

When Will We Learn?

By Dr. David Peer, DC-APC

Chiropractors are an interesting group. We “eat our young”, we circle our wagons and shoot at each other, we stand side by side with Medicine to destroy the dreams of our fellow chiropractors and guess what, we’ve done it again! (Please read on).

I heard a riddle recently that made me laugh and made me mad at the same time. The riddle was: How do you make a lie the truth? The answer was: Tell it a thousand times. Another version of this is: Tell a lie once and it’s a lie. Tell that lie a thousand times and it becomes the truth.

The lie that I refuse to let become the truth is the lie that Chiropractors are too dumb to (fill in your lie). When you first heard from me 20 years ago the lie was that we were too dumb to learn how to safely perform injections. We were too dumb to learn how to prescribe a muscle relaxer. Then the lie was that we were too dumb to learn how to perform Impairment Ratings. The next lie was that we were too dumb to learn how to participate in Workers Comp. Then the lie was that we were too dumb to help with Covid vaccines.

The lie that is stuck in my craw right now, the lie that has me sitting at my keyboard this morning is the lie that Chiropractors are too dumb to perform sports physicals.

The NMCA has a leadership hierarchy that asks District Directors to check in with their regional members and bring any issues to the Board of Directors for discussion and action. That system worked perfectly recently when District Director Dr. Will Smith heard a complaint from one of his member doctors about resistance to that NMCA member performing a sports physical on one of her patients. Dr. Smith brought that issue to the NMCA Board of Directors and the Board agreed to look into it. What we discovered was that while we are protected by New Mexico Statute in our ability to perform these physicals, that the New Mexico Activities Association does NOT list Chiropractors as Qualified Medical Practitioners. The school boards in New Mexico follow the lead of the activities association.

I agreed to reach out to the NMAA and began I dialog with Scott Owen about the absence of Chiropractors from their list of Qualified Medical Practitioners (even though Nurse Practitioners, Physical Therapists and Athletic Trainers ARE on that list). Mr. Owen informed me that it was an internal decision to omit Chiropractors from that list. I asked Mr. Owen if I could come to one of their Board meetings and make a case for inclusion of Chiropractors to that list. He agreed to allow a presentation and set a date that

When Will We Learn? Continued...

conflicted with our NMCA Injection Seminar. I asked NMCA President Dr. Ryan Rowse to make the presentation. He agreed, which turned out to be a wonderful thing because his research and preparation were ten times what I was planning.

Dr. Rowse made a heck of a case for the qualifications, education and experience of ALL Chiropractors compared to other professionals on that list. He had multiple follow-up discussions and submitted more material to one of the NMAA Orthopedic Sports Fellows that was assigned to "look into this" with Dr. Rowse. The case for inclusion of Chiropractors as Qualified Medical Practitioners strengthened with every interaction by Dr. Rowse when all of a sudden..... we did it again!!!

A Chiropractor reached out to the NMAA and told them not to do this! An NMCA member Chiropractor once again telling the lie that Chiropractors are too dumb to be included on this list!

In the 21 years that I have been practicing as a chiropractor, I have worked side by side with Doctors from

Peer

Palmer, Parker, National, LACC, Logan, Life, Western States, Dyouville and more. All of them were masters of the physical exam. I will argue that NO HEALTHCARE PROFESSIONAL is better at the physical exam than chiropractors. The Sports Physical is one of the best applications of our skills and expertise. However, once again we are eating our young, shooting at each other and standing with Medicine to hurt Chiropractors!!!

For the life of me I will never understand the mentality that believes we elevate ourselves by squashing others. Blowing out other peoples candles does not make your candle burn brighter!!!

Please stop doing this. Please try to understand that a rising tide lifts all ships, including your ship! For God's sake we as Chiropractors are up against enough opposition, we can't also oppose ourselves! Can we please, somehow, start to realize that we help ourselves by helping others and STOP HURTING OURSELVES.



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CONVENTION HIGHLIGHTS 2022

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*Dr. Michael Pridham receives the
NMCA Chiropractor of the Year Award!!*



*Dr's Michael Pendleton and Michael Pridham receive the
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Way to go!



*NMCA Lifetime Achievement Award Recipients Dr. Rob Jones,
Dr. Steve Perlstein, Dr. Bill Doggett, Dr. Herb Beatty,
Dr. Lyman Atchley*

Convention Highlights Continued



NMCA President, Dr. Ryan Rowse



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PLEASE PRINT and INDICATE HERE IF ANY OF YOUR INFORMATION IS NEW: _____ YES _____ NO

1. NAME _____ M/F _____
Office Address _____
City _____ State _____ Zip _____
County _____ Office Phone () _____ Fax () _____
E-mail _____
2. Date of Birth _____ Married _____ Single _____ Spouse's Name _____
3. Chiropractic College _____ Graduation Date _____
4. Other College(s) attended _____ Degree(s) Received _____
5. Board certified in these specialty areas _____
6. To what other Chiropractic Associations do you belong? _____
7. Do you have a valid NM Chiropractic License? _____ License Number _____
8. When did you begin practicing in New Mexico? _____ In what other states are you licensed to practice? _____
9. Techniques used in practice include: _____

I further agree to abide by the bylaws of the state association, to strive to attend association conventions regularly and to take part in my district meetings to the best of my ability. I further understand that by providing my fax number and/or e-mail address, I agree to receive faxes and/or e-mails sent by or on behalf of the NMCA.

Date _____ Applicant's Signature _____

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Out-of-State Doctor:	\$150 annually (licensed DC practicing outside NM)	\$ _____
Student:	\$25 annually	\$ _____
Professional Associates:	\$250 annually (non-DC business or individual)	\$ _____



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(Chinese Proverb)



VISION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION

The Vision of the New Mexico Chiropractic Association is to have every Chiropractor in the State of New Mexico as a member, working together to expand and protect the rights of the chiropractic profession.

The NMCA needs every chiropractor in the state involved and united in order to combat any loss of chiropractic rights as they now stand, to stop any infringement by other professions into areas that are traditionally chiropractic in nature, to provide pathways for chiropractors to expand their areas of expertise in order to service their patient population to the fullest, to educate the public as to the value and benefit of chiropractic care, and to provide easy access to chiropractors within the health care industry.

The NMCA is the only organization in the state that can accomplish the above work. This work cannot, however, be accomplished without the required funds and without the necessary people to follow through. Therefore, the NMCA needs a large and actively involved membership. No matter what part of the state you call home, if the Practice Act for Chiropractors changes, you will be affected--for better or for worse, depending on whose changes are adopted. Help us make the changes that occur, changes that you want to see occur, changes that will enhance your profession.

In summary, the NMCA Vision is to have the total participation and backing of the entire chiropractic community in New Mexico toward the enhancement of the chiropractic profession while protecting the rights of chiropractors to treat patients within the expertise of their training and licensure. Please help us make this Vision a reality!!

MISSION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION

New Mexico Chiropractic Association is a statewide, non-profit, professional trade association comprised of doctors of chiropractic.

The Purpose of the NMCA is to provide the education resources and support needed to assist each doctor of chiropractic in rendering optimal care to a greater percentage of the population to enhance their quality of life.

The NMCA protects and advances the art, science and philosophy of chiropractic by promoting a model of excellence in the professional and ethical standards of its members.

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Opportunities

CHIROPRACTOR NEEDED

Seeking an energetic chiropractor to work Mondays and Fridays at Blue Lotus Integrative Healing Arts in Santa Fe. Clinic offers acupuncture and therapeutic massage also. Owner is transitioning to full time academic employment in the coming months. Potential to purchase an established, well-regarded practice is optional, Owner financing is possible
email: Drjosh@bluelotussantafe.com
Phone: 505-850-4089

CHIROPRACTOR NEEDED

North East Albuquerque office looking for a chiropractor to join our growing practice. Both independent contractor and associate options are available. If interested, please contact nmchiro24@yahoo.com

CHIROPRACTOR NEEDED

Very busy Northeast Heights office seeks Chiropractor to join our team. Our current new patient volume has our practice looking for a hands-on Doctor to hit the ground running. Compensation is above market with significant upside potential. Our patient base is a great mix of insurance, self-pay and personal injury. We are general practice with a sports injury lean. If you would like to talk please e-mail us at heightschiroabq@gmail.com.

ASSOCIATE NEEDED

Albuquerque Chiropractic office seeks ethical associate with good hands / good integrity who possesses a solid philosophy of chiropractic. Must be skilled in Diversified and Cox flexion distraction. Practice has seen three generations of clients. Dr. will be retiring in the next few years. 505/899-6600. Please contact me to complete the details. Dr. David Greif

ASSOCIATE NEEDED

Seeking Associate Chiropractor in beautiful Taos NM. Activator/Neuromechanical/Diversified practice serving Taos county and beyond 39 years.
Wait list of new patients ready for you to quickly grow your practice. Wonderful community surrounded by National Forest with unlimited outdoor activities. Minutes to world-famous Taos Ski Valley. This is a growth opportunity in beautiful northern New Mexico.
jlewdc@msn.com 575-770-4099

ASSOCIATE NEEDED

Part- or full-time associate wanted in Albuquerque practice. Diversified adjusting a plus. The practice focus is on musculoskeletal and auto injuries.
Contact Dr. Cecil at: Chriscecil@live.com or call my office at 505-243-1313.

ASSOCIATE NEEDED

www.LasCrucesBackDoctor.com. Dr. Waldt is both a medical physician and a chiropractor. In our office, we specialize in providing osteopathic manipulative medicine, chiropractic care, and MSKUS-guided peripheral joint injections. Our emphasis is on CBP/Gonstead/Diversified. This is a full-time, permanent chiropractor position. You are the right doctor for us if you have a big heart and care deeply about the patients you serve. Please be willing to work in a fast-paced environment. Please have a high degree of confidence and leadership skills. Please also be humble and teachable. Dr. Waldt is a physician who cares. We pride ourselves in the caring and positive, friendly atmosphere in our office. Our associate program provides the highest quality training in patient and practice management. We'll teach you everything you need to know. We'll provide you with a large percentage of the new patients needed to grow a practice. Will also provide you the means and the training to acquire other new patients. It is the intent of our associate program to develop the doctor to such a degree that they can go out on their own in 2-3 years, if they choose, and duplicate or exceed our success in a short period of time. The compensation is a base salary + a very generous production bonus. If you're hard-working, you should easily be able to reach the \$100k-120K/year mark by your 2nd year. Sky is the limit beyond year #2. Dr. Waldt will help you get there. We do not provide health insurance or 401k. If you know of any qualified candidates, or if you would like to interview for this position, please email me as soon as possible. Please have an active NM chiropractic license.-Dr.Waldt. GlennWa@PCOM.edu

ASSOCIATE NEEDED

Are you a highly motivated, personable, caring chiropractor looking for an associate position in a state of the art wellness facility with excellent opportunity in experience and growth? Do you also have excellent patient/personal communication skills. If so, then Millennium Health & Wellness is looking for you. An amazing opportunity is available for a dynamic, motivated, licensed Chiropractor to join a top notch multidisciplinary team. Wonderful location in a well-established practice. This is an exceptional opportunity designed to fulfill your personal and professional goals while being financially rewarding.

Summary of Essential Job Functions: We offer a variety of treatment options primarily focusing on the spine and extremities to provide patients with excellent alternatives other than drugs and surgery with approximately 90% success rate with our treatment options• Health fairs and Community Involvement• Provide consultations, exams, and treatment plans for multiple musculoskeletal conditions. Minimum Requirements• Doctor of Chiropractor License in the state of New Mexico. • Experience preferred, but not required. • Cheerful, outgoing demeanor, responsible. • Dedication to high quality service. Very generous above average for the profession monthly base salary. Job Type: Full-time Pay: \$80,000.00 - \$100,000.00 per year Millennium Health and Wellness 3850 E. Lohman Ste. 100, Las Cruces, NM 88011 phone: 575-521-0793 email:billing@millenniumlc.com

CHIROPRACTOR NEEDED

The BodyWise Health Center is a family run multidiscipline chiropractic clinic in Espanola, New Mexico. We have been serving the Upper Rio Grande valley for 25 years. I am the chiropractor and focus on the musculoskeletal and neurologic systems. My visits are 20 minutes in length and consist of Diversified adjusting, various myofascial techniques, acupuncture, soft tissue and joint homeopathic injections, flexion distraction, and patient education to assist with "What's wrong and what can I do about it?" My wife is also a chiropractor and specializes in functional medicine. She is excellent at the interpretation of various labs tests and the utilization of supplements and dietary modifications to bring about balance in the biochemical and hormonal systems. I am looking for help. I would love to have an associate that we could teach what we do and how to make a living doing it. I would pay a 60/40 split and can help with insurance panel inclusion. The insurance panels in our region are closed. The only way to get on them is thru an associateship. We work in a ridiculously underserved area. I show up, do my best, have compassion and empathy, and go home. I can garden, mountain bike and ski in the Rockies, and play at the lakes and rivers during the weekends. It's a beautiful life. Give me a call and let's talk. Salim Bohsali D.C 505-753-9296, thebodywisehealthcenter.com

ASSOCIATE NEEDED

We are looking for an associate chiropractor for our clinic in Rio Rancho, NM. The position is 5 days a week for \$5,000/month or 4 days a week for \$4,000 plus monthly bonuses based on production. We are a busy clinic and you will be seeing about 20-30 patients a day. You will learn a lot about patient education and patient management. Malpractice insurance is covered and we will pay up to half of your health insurance if needed. Please contact Kyle Gray at either 575-302-6943 or 505-891-3111 or email at drgray@ltchiro.com

PRACTICE COVERAGE FOR NM & WEST TEXAS

Coverage for large or small practices with affordable rates for any size practice. Twenty-six years experience in private clinical practice and four years with practice coverage. I provide near seamless coverage with the technique you practice as I am proficient in most mainstream techniques (Diversified, Bio-Physics, Thompson, Activator, Active Release & Applied Kinesiology). Proficient with X-ray (analog & digital), Myovision SEMG, PT Rehab Exercise & Electrotherapies. Licensed in Texas & New Mexico - Proficient in clinical & conversational Spanish. Dependable and Honest; Satisfaction Guaranteed Contact: John L. Scarborough, MS, DC. email: drtlc@wvi.com or call (541-350-5266) References upon request. Enjoy the time off you deserve & return to a happy practice. Thank you!

ASSOCIATE NEEDED

Would you like to begin as an associate and have the opportunity to grow into a partner with an ownership stake in a successful/profitable practice? Are you wanting to be treated honestly and fairly? Daugherty Spine & Disc is the place for you (check out our Google reviews)! We offer a base salary plus profit sharing. We are located in beautiful Las Cruces, NM. Dr. Daugherty is a Spine specialist who has been practicing for 17 years. We are the perfect place to commence your Chiropractic journey. Here in NM we offer Plenty of outdoor activities including boating, kayaking, fishing, hiking, snow, and water skiing, and more. If this sounds interesting to you or know someone who you believe would be interested, please contact us your information ASAP and let's talk. Email me your contact information at d_chiro@hotmail.com

ASSOCIATES NEEDED

In Colorado, Texas, and Arizona Are you a Caring, Compassionate, Energetic, Family-Practice Focused Chiropractor? If so, we are inviting you to be part of our office expansions. We are looking for Enthusiastic Associates in our Arizona, Colorado, and Texas offices to help us grow!!! All are GREAT places to raise a family!!! All have wonderful, trained, caring staff members!!! All have thriving patient-bases!!! All that's missing is YOU!!! Full-time positions, salary \$50k-\$80k per year, D.O.E. and abilities, Malpractice Insurance paid, Bonuses to be earned!!! Immediate openings in all 3 areas! Send resume to liveschiro@yahoo.com to begin this next and exciting chapter in your life!

PART-TIME CHIROPRACTOR NEEDED

Established chiropractor has been in business in Albuquerque, NM for over 20 years. We have a small but busy practice and we are looking for a part-time associate with a minimum of 2 years of experience in a medical office as a professional or internship, a certified D.C. who demonstrates skills for excellent customer service, time management, and maintain a professional relationship with patients and office staff Hours: Part-time 5-10 hours per week with possibly going full time in 6 months to 1 year Location: near the University of New Mexico Compensation: you will be paid per patient with opportunity for more hours and future ownership of the practice Techniques: Ability to learn or add to the following- applied kinesiology, trigger point therapy, cranial sacral technique, sacral occipital technique, bio-energetic synchronization technique, and diversified/mixed. Please respond by email to: Diversifiedchiro@gmail.com with your cover letter and resume.

CHIROPRACTOR NEEDED

Established clinic in Las Cruces is searching for the right D.C. Consistent stream of personal injury and cash patients with loyal, well-trained, long-term staff in place. \$70k base plus uncapped monthly bonus, malpractice insurance paid and moving allowance available. Don't miss out on this opportunity...email resume to paul@otowiusa.com and let's talk!

ADDITIONAL CHIROPRACTIC DOCTOR WANTED

Offered is an excellent opportunity for professional growth in a busy and growing chiropractic clinic in South Central New Mexico. We have been recognized locally as the "Best of the Best Chiropractor" for the last seven years running. In addition, we won "Business of the Year" in 2016. We average over 1,100 new patients due to internal and external referrals, our excellent reputation, a busy marketing program, and excellent patient outcomes. A qualified candidate will exemplify integrity and honesty, and must have a positive, hard-working, patient-first attitude. You should have the requisite abilities of a doctor who can perform a proper consultation/evaluation, interpret exam and x-ray findings, assign an appropriate working diagnosis, present a reasonable treatment plan, transfer patients into wellness care, and of course – provide great adjustments. We are fully staffed with well-trained, caring professionals in management, insurance, therapy, at the front desk, and in IT. We are in a large, modern, and clean, facility with plenty of parking. We are up-to-date with EHR and utilize digital radiography, decompression therapy, laser therapy, trigger point injections, etc. We are perfectly suited for recent graduates and for seasoned doctors. Whether you're looking for a great environment in which to learn from the "Best of the Best" or you're tired of running your own clinic - exhausted from the grind, no vacation relief, struggling to get new patients - this is your place! For more information, including salary, paid vacation, bonuses, and benefits offered, please send your resume to docprecure@msn.com.

ASSOCIATE CHIROPRACTIC DOCTOR OPPORTUNITY AVAILABLE

Santa Fe NM. Join an established and successful office. Back to Health Wellness Center offers multiple and unique services including chiropractic adjustments, manual and instrument, applied kinesiology, nutrition response testing, advance muscle integration technique (AMIT), the heart sound recorder, true cellular detox, and more. We are interested in a seasoned doctor looking to branch out and work with a team or new graduates who are teachable with promise and talent as well. Hoping to build a long-term relationship with the possibility of partnership. Pay will be based on a percentage of gross compensation. All office protocols are in place, such as reception, billing, etc. We are a fee for service practice as well as accepting many major insurance companies. To apply send resume to Dr. Chaz Schatzle at chazdoc@gmail.com

ASSOCIATE DOCTOR NEEDED

Associate Doctor (Chiropractor) needed for established practice. Associate doctor will have incredible opportunity with practice and beautiful office with latest technologies, with possible buyout in future. Call Dr. Will Smith 575.693.1999





PROFESSIONAL OFFICE FOR LEASE

1200 sq ft. Unit of two adjoining spaces. Lease one side and reduce expenses and/or have office coverage when away. \$1800 per month unfurnished, or \$2300 per month fully furnished with Chiropractic equipment. Dr. Ramirez 316 Adams SE 87108. 505-459-2276 Drramirez333@yahoo.com

PRACTICE FOR SALE

Practice for sale Santa Fe. Retiring after 40 years in practice. Blue Cross, Presbyterian, True Health, Cigna, and other insurance patients. Personal Injury practice with top 3 Attorneys in Santa Fe. Diversified technique, nutritional, yoga teacher 50 years with background in Chinese meridian therapies. Also selling 3400 sq ft building. Contact Dr Khalsa 505-690-5261 please leave a message with name and contact information

PRACTICE FOR SALE

Southern New Mexico practice for sale. Averaging 65-70 visits/week, \$12K/month. 330 new patients this year, 2700 total visits. \$25,000 worth of equipment, X-ray, processor, Zenith hi-lo tables, IST traction tables, computer billing in place. Will stay for transition. Selling below actual value at \$32,000 or best offer. 1200 sf office, 3 treatment rooms, everything in excellent condition. New flooring and roof. Purchase or lease bldg.. Please call 269-589-7930.

30 year established practice for sale

Work 3 days per week with collections averaging 350K per year. Call 505-330-3330 for more information. Well established 39 year Cash practice for sale. Central Albuquerque location. Ample parking and visibility off of a high traffic area. Practice has 3 treatment rooms, Hill Tables, Therapy equipment. New (hardly used) Xray machine with auto developer. Technique used is a mix of Diversified, Pierce Stillwagon, Activator (Upper Cervical), and considerable soft tissue work with Kinesio Taping (Dr. can instruct interested party). Asking an extremely reasonable price to interested party. Please leave inquiries with drstribling@gmail.com

PRACTICE FOR SALE

Established For 26 Years in Beautiful Santa Fe, New Mexico. Mountain Views and Amazing Outdoor Activities. By Owner Chiropractic, Physical Therapy Modalities and Spinal Decompression Practice. We see patients for Auto Accidents, Work Injuries, Chronic or Acute Conditions, as well as Wellness Programs. The Non-Surgical Spinal Decompression Protocol Treats Disc Herniations or Bulges, Facet Syndrome, Paresthesias, Degenerative Disc Disease with amazing Success and with lots of testimonials. Spinal Decompression Protocols are cash based. Otherwise we take some insurance but much of it is cash based. Office Manager has been with me for 10 years. Established Electronic Billing. Established patient procedures. Over 3 years collection averaged \$350,000 per year plus established sublessors. 1500 square feet with 5 treatment rooms plus Digital X-rays. New Information of new SBA Care Program for Business Purchases. As a result of Covid 19 and the Stimulus Package, The SBA is providing loans (7a) to purchase Businesses with less requirements for applications and approvals, low interest and pay back is not required for 6 months. They are making it easier to purchase businesses during this Pandemic. Research it yourself. Willing to help, train and stay for transition. Practice is being sold due to health reasons. Doctor is a Palmer Graduate. Price: \$225,000 Reduced to \$150,000 Call: 505-310-0461 Email: santafechiropractice@gmail.com

PRACTICE FOR SALE

Dreaming of Owning Your Own Clinic??? Want To Do It Easily AND With Little Out-Of-Pocket??? This Is YOUR Chance!!! Lubbock D.C. Retiring!! Fully Equipped Clinic with Digital X-Ray, Intersegmental Traction, EMS, Flex/Distract, VibraCussor, ATM, and Rehab Equip/Area! Fully-Trained, Excellent Staff Seeing 35-45 Patients/Day! Great Place To Raise A Family! Retiring D.C. Will Finance!! Quick and Easy Transition!! Great Location!! Don't Miss This Excellent Opportunity!! Please send email to s.morris777@yahoo.com

TREATMENT SPACE AVAILABLE

Treatment room available for sublease in northeast heights chiropractic office. Rent is \$500 per month, which includes all utilities except phone. The space is available now. Please contact Dr. Zandall Carpenter at 505-888-1550 or email at doctorzabq@hotmail.com for more information.

PRACTICE FOR SALE

Spacious Southwest Texas Clinic for Sale - Part-Time Hours Enjoy an easy buying experience at this turnkey chiropractic clinic where transferable branding is in place for a successful handover. Smooth operations + high cash collections keep headaches at bay, while AR is available for predictable prosperity from the start. This 2,400 sq. ft. practice features 7 treatment spaces, an office + a waiting room for 8. Its inviting modern design attracts + retains patients from the flourishing local area. Embrace a higher quality of life for less in this affordable community, where hiking + climbing in the nearby state parks offer all the fresh air and adventure you could wish for. See pics + details at <https://www.progressive-practicesales.com/southwest-texas> or call 888-508-9197.

EQUIPMENT FOR SALE

Equipment for Sale

FOR SALE: AN ERCHONIA PL5 LASER COMPLETE WITH LASER STAND. LESS THAN ONE YEAR SINCE FACTORY REPLACEMENT OF DIODES. COMPLETE WITH SECURE CARRYING CASE FOR TRAVEL.
\$5000.00

CONTACT: HERBERT M BEATTY DC FICC hbeatty@comcast.net

Equipment for Sale

Zenith Hylo and a Zenith manual Cox flexion table for sale. "fixer uppers" Selling \$1500 each. They could be reupholstered (I've done it myself with marine foam and leather) due to some years in storage. Each has one part in need of replacement, I've already sourced a plug that needs to be installed. Already functional, just need TLC. Located in New Mexico. PLUS all my clinic supplies are in the same storage units and basically all for sale - multiple shelving units for files, an AV cart, wood massage table, some posters, wood bookshelves, hydrocollator and nice wood x-ray boxes.
Contact Dr Andrea Ignacio at aignaciadc@gmail.com or text 712-259-1344.

Equipment for Sale

Hydrothermal (3) massage table. Great shape. Full body. 220 volts. Asking \$3200. Please contact Dr. Williams at 575-541-9288

Equipment for Sale

Closing for sale: 3 Thompson 440 Zenith III 440 Thompson Pneumatic Hylo Chiropractic Adjusting Tables, Curix 60 X-Ray Processor, 100-300 Fisher Ray 8x10, 14x17 bucky, view boxes, charts file cabinets, x-ray storage bins. Call (575) 644-7704

Equipment for Sale

For sale A Chattanooga Triton decompression table used very little for the last seven years. Everything is included. Asking 4000.

Contact Dr. Williams at 575-541-9288

Equipment for Sale

Hi-lo table with cervical, thoracic and lumbar drops. Comes with a very quiet compressor for drop. Not sure of brand. Great condition. Pics upon request. \$2000 call Dr Summer Roller cell 505-947-1381 or office 505-334-3633. drsummer@gmail.com

Equipment for Sale

10/22/21: Leander Lite table. Purchased in 2007 with very light usage since. Now selling for \$1750 firm. Buyer to arrange pick-up and transport from Santa Fe. Electric elevation. Manual flexion/distraction. Caudal section tips -16° to +5°, abdominal section -20° to 0°, head section -15° to +45°. Caudal section also has lateral flexion and axial rotation. Custom upgraded Prefixx green vinyl with small surface abrasion on the thoracic surface. Custom add-on arm rests. Dr. Jonas Skardis 505-670-5060, or DrJ@NMPM.com.

Equipment for Sale

Mesh Lumbar Back Supports at Wholesale Pricing. I personally designed these supports and they offer the ability to adjust the amount of lumbar support. I'm selling them for \$7.00/2 pack plus shipping. For more information go to <https://www.backtohealthsantafe.com/elanz-mesh-lumbar-back-support> Contact me at chazdoc@gmail.com or (505) 690-4057

Equipment for Sale

Three Hill Elevation Adjusting Tables. a. Each has Lumbar, Dorsal, Cervical Drops Excellent Cond. Ask \$900-\$1100. Three interferential/Ultra Sound combo units New \$4000-\$5000...Asking \$900-\$1200 Excellent condition.

X-ray view boxes (2) 14x17 & 14x36 Asking \$45 to \$75 respectively. Four drawer Lateral Filing Cabinet \$300

Erchonia Laser, \$1500 Miscellaneous posters Free Dr Stribling will entertain offers. My Cell number is 459-3158 Email: drstribling@gmail.com

Equipment for sale

1990 Lloyd hydraulic with no drop pieces and no stand up feature. 1990 Lloyd galaxy 900 HS Hylo with no drop pieces, has hydraulic but the vertical stand up feature needs repair. Not expensive. Make offer please. Buyer to arrange pick-up and transport. I plan to close the office at the end of July. Anyone interested can contact me David Rosengren, 310 Garfield St, Santa Fe, New Mexico 87501 (505) 983-1513

EQUIPMENT FOR SALE AND OFFICE FURNITURE

Chairs, desks, therapy tables, massage table & chair, pictures, curtains, etc. Call Vince 505-908-4380

EQUIPMENT FOR SALE

Used film processor, (in excellent condition), stand, cassettes, safe room light and I.D. flasher, installed in the Albuq area, 1,500.00 plus tax. For more information, call John at 505-507-4659 or email me at whitew310@aol.com Film processor cleanings, service and supplies also available.



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