



# ***nmca***

## **New Mexico Chiropractic Association™ Journal**

**Serving the Profession since 1947**

**First Quarter 2022**

## **NMCA PRESIDENTS MESSAGE**

### **Teamwork**

Over the past few months, the New Mexico Chiropractic Association has been involved in numerous opportunities which have allowed us to work with members of the Federal Government, State Government, Insurance Companies, Physician groups, Universities, and seemingly countless others. Over the years we have continued to develop and foster relationships with individuals and groups which at the time, may have seemed pointless. However, the seeds that each of us plant unknowingly are often the ones that yield the most fruit in the future. As an organization we have been diligent about looking out for our members as well as the Chiropractic profession in our state. My message today is to serve as a simple reminder. We are all part of a large team, and our simple acts of kindness, our relationships, and friendships we build in our communities are the bonds that allow us to stay stable and make continuous headway. These same relationships have fostered trust and unity which will serve our profession well into the future.

It is important to me that each member of our team stay as healthy as possible for ongoing success. When I reference health, that means physical health, mental health, and emotional health. I have talked previously about looking out for one another. Check in with other

Chiropractors in your area, attend meetings or lunches when you can. When someone needs your help or support, step in and be that support in whatever capacity you can. My wife shared a quote with me last week that I wanted to pass on to each of you.

“When a flashlight grows dim or quits working, you don’t throw it away, you change the batteries. When a person messes up and finds themselves in a dark place, do you cast them aside? Of course not, you help them change their batteries! Some need AA.. attention and affection; Some need AAA.. attention, affection and acceptance; Some need C.. compassion; Some need D.. direction. And if they still don’t seem to shine... Simply sit with them quietly and share your light.” (Victory Today)

I look forward to seeing all of you at the NMCA Annual State Convention in May! This is going to be a great in person event and I encourage each of you to attend!

Respectfully,

**Dr. Ryan T. Rowse DC, APC**

**President**

**New Mexico Chiropractic Association**

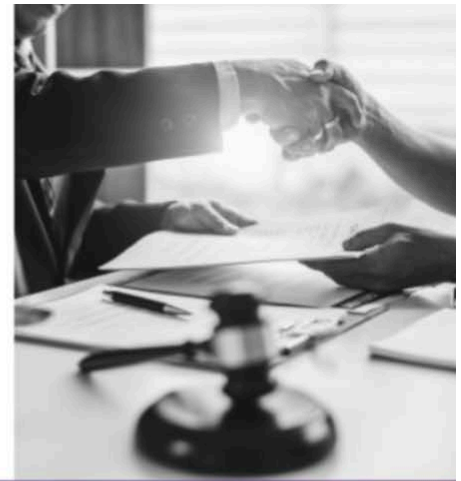


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**NMCA CONVENTION**

**MAY 20-22!!!**



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To contact any of the Board Members or Committee Chairman,  
go to our website at [www.nmchiro.org](http://www.nmchiro.org) or contact:

NMCA

P. O. Box 20399, Albuquerque, NM 87154

[nmcassociation@gmail.com](mailto:nmcassociation@gmail.com) 505-280-0689 or fax 505-554-1482

**Be sure to check our website on a regular basis for the most up-to-date  
information from many different sources!**

## Editorial Policy

This Journal is the official publication of the New Mexico Chiropractic Association. The NMCA assumes no responsibility for material contained in articles, letters or advertisements published and publication does not necessarily constitute endorsement of them. The deadline for submission of articles and advertisements is three weeks prior to publication. Advertising rates and submission deadlines can be obtained by contacting the NMCA at 505-280-0689





## A note from Executive Director Diana Statzula

I love Spring and am so happy it is here! Although, as I write this, I look out my window and watch the snow melt from this morning's Winter looking wonderland.

**It has been very busy at the NMCA office as we prepare for our "in person" annual convention in May!** I am looking forward to seeing you all there! We have some great things planned, including a Thursday evening sponsored event at TOP GOLF (see advertisement inside), a fun **filled Friday night reception with a fajita bar**, live music, a magician and more, excellent speakers and our partner sponsors and exhibitors!!!! Doctors! Bring a guest to the Friday night reception! See me for details!!!!

The Advanced Practice Seminar here in Albuquerque a few weeks ago was well attended and had great feedback! We are looking forward to our 2nd Dry Needling Workshop coming up April 1st. We have also offered some online opportunities for CE hours since the

Chiropractic Board approved getting all CE's online this license year. I would like to remind everyone that you **MUST** send an email to the board at: [chiropractic.board@state.nm.us](mailto:chiropractic.board@state.nm.us) requesting permission to take more than the allowed 8 CE hours online.

I am including an NMCA 2022 Membership application along with the Convention Registration form for your convenience if you have not yet registered. Please get that in to me soon! Also please note: we have 3 – 3 hour CPR classes scheduled for Friday, May 20th. Due to limited space, please pre-register with me. The cost to take the class is \$50 per attendee.

Be sure and check out our scheduled events below. As always, please contact me with any questions or concerns.

Love and blessings,  
Diana



*Mark Your*  
**CALENDAR**



### UPCOMING EVENTS

Basic Dry Needling Workshop  
April 1-3, 2022

Advanced Dry Needling  
Workshop  
July 16-17, 2022

NMCA Annual Convention  
ABQ Marriott Pyramid  
May 20-22, 2022

# 2022 Spring Journal VP Report

By Dr. J.C. Moore, DC-APC



The NMCA continues to work on improving access to chiropractic medicine for all New Mexicans. We are currently working with state and interested stakeholders to gain reimbursement for service provided by a chiropractic physician under the New Mexico Medicaid program, Centennial Care. Currently, nearly 800,000 New Mexicans are enrolled in Medicaid and Children's Health Insurance Program (CHIP). Currently, very few of these individuals have coverage for chiropractic medicine.

Over the past few months, NMCA leaders have worked to engage the New Mexico Health and Human Services Department (HSD) which oversees the Medicaid Division. HSD has agreed to formulate a workgroup to explore the feasibility and cost associated with covering services provided by a chiropractic physician under Centennial Care. We have conducted a number of meetings with leaders from HSD, the Medicaid Division and representatives from the Managed Care Organizations that provide Centennial Care products. These meetings have been very productive and well received.

We are currently working on developing a pilot program that will investigate the effectiveness and efficiency of chiropractic medicine in the Medicaid population.

Based on previously published research and the metrics being considered for analysis, I'm confident the results will be favorable. Chiropractic medicine consistently performs well in studies and analysis regarding patient outcomes and cost containment. Once the program is complete and analyzed, state-wide coverage expansion will be the next step.

We are currently working to include funding for the pilot program in the next Medicaid Waiver period. This is a long process that requires much foresight and planning. We hope to have the structure of the program in place in the coming weeks allowing for the appropriate public comment periods and federal review. The current timeline will see the pilot program starting in 2024.

Coverage expansion will offer benefits to residents covered by Medicaid, help an overwhelmed local healthcare system, and offer new opportunities and integration for chiropractic physicians in New Mexico. Although this process takes the long road, it will result in a product that is beneficial for the Medicaid enrollees and the providers that participate in the program. It is my goal that New Mexico will be the standard for chiropractic physician inclusion in state run healthcare programs.

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**MAY 20-22, 2022**

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### **FRIDAY MORNING**

CPR WITH JOHN LAVOLPA  
2 – 3 HOUR CLASS OPTIONS

CERVICOGENIC HEADACHES & DISORDERS  
WITH DR. JAMES DEMETRIOUS – 2 HOURS

ZYGAPOPHYSEAL JOINTS, DEGENERATION AND  
SYNOVIAL CYSTS WITH DR. JAMES DEMETRIOUS  
2 HOURS

### **FRIDAY AFTERNOON**

CPR 1 – 3 HOUR CLASS

HIPAA COMPLIANCE WITH  
DR. TY TALCOTT – 4 HOURS

CORE STRATEGIES FOR SYSTEMIC  
INFLAMMATION WITH DR. ANDRE CAMELLI  
4 HOURS

### **FRIDAY EVENING RECEPTION**

***FAJITA BAR. LIVE MUSIC, RAFFLE DRAWINGS,  
MAGICIAN AND TONS OF FUN!!!***

### **SATURDAY MORNING**

CORE STRATEGIES WITH DR. CAMELLI  
CONTINUED – 4 HOURS

ADJUSTING THE EXTREMITIES  
AND SPINE THE WONG WAY  
WITH DR. KEVIN WONG – 4 HOURS

### **SATURDAY AFTERNOON**

EPIDEMIOLOGY – 2 HOURS  
WITH DR. JAMES DEMETRIOUS  
SPINAL SURGICAL & INJECTION WITH  
DR. JAMES DEMETRIOUS – 2 HOURS

ADJUSTING THE EXTREMITIES WITH  
DR. WONG CONTINUED – 4 HOURS

### **SUNDAY MORNING**

RADIOLOGY WITH DR. DENGLER  
4 HOURS

ADJUSTING THE EXTREMITIES WITH  
DR. WONG CONTINUED – 4 HOURS

## DOCTORS

YOU ARE INVITED TO “SWING IN” TO THE NMCA CONVENTION

THURSDAY NIGHT, MAY 19, 2022

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# ACA Delegate Report

## By Michael Pridham, DC, APC



Dear New Mexico Chiropractic Association Member,

I recently attended ACA's annual meeting, Engage 2022, and as your ACA delegate I would like to share some information and highlights from the event with you. In addition to a robust education program (more on that later), the meeting included a gathering of the ACA House of Delegates (HoD), where I received important news about ACA leadership as well as updates on association initiatives and programs. As always, I left with a great sense of excitement for how far we have come as an association, as well as where we are going.

But first, take a look at ACA's 2021 Annual Report video. It's impressive what this association has accomplished over the past year, despite the challenges we are all navigating. Be assured, your support is a major reason why we have been able to keep making progress for this profession and on behalf of the patients we serve.

Special thanks too to our Engage 2022 sponsors, who helped make this year's conference a success: NCMIC, Standard Process, Southern California University of Health Sciences, DNA Vibe, LLC, Breakthrough.

### [President's Message: ACA Has Fiscal, Foundational Strength](#)

ACA President Michele Maiers, DC, MPH, PhD, opened the House of Delegates meeting by highlighting how ACA's operational and fiscal strength, along with the foundational strength of its mission and values, have enabled the association to gain momentum toward several strategic goals this past year.

Dr. Maiers pointed to H.R. 2654, the

Chiropractic Medicare Coverage Modernization Act, which has achieved 116 cosponsors to date and continues to gain steam in Congress. She said Medicare coverage for those who choose chiropractic would not only change the lives of many patients but also change the way payers look at chiropractic care.

"Our job, all of us, is helping everyone else out in the world to understand how important it is. All of us in this meeting should be looking for and thinking about ways to get that point out to as many people as we know," she explained. "We're all influencers, and H.R. 2654 is where we need to be using that influence."

ACA also made progress over the past year in its goal to collaborate with the healthcare community. The association held its first Elevating Care Pathways event in January with representatives of the payer community. The purpose of the event was to begin a conversation with leaders of the payer community about how to work together more effectively toward ACA's mission to promote the health and wellness of communities.

"Just like we need to educate the public and other chiropractors about how the Medicare bill is a game changer, we need to educate insurers on the cutting-edge research and programs that benefit our patients," she said. "At the same time, we need to learn about the challenges payers face."

### [ACA, State Affiliates Meet to Share Updates on Key Issues](#)

The spirit of collaboration has also enabled ACA to improve its relationship with chiropractic state associations and

increase participation in its State Affiliate Program. Today there are 13 states participating. Members of the ACA State Advocacy Committee met during Engage 2022 with representatives of states participating in the ACA Affiliate Program to encourage more collaboration as well as share updates on key issues such as the Medicare modernization bill (H.R. 2654), state scope, and reimbursement. The meeting marked the third time that ACA state affiliates have met as a group.

The Affiliate program is mutually beneficial: It provides states access to information and resources developed by ACA, while states provide ACA with an established infrastructure that can take action locally on important issues. "We want everyone pulling in the same direction when we can, when it makes sense," said Advocacy Committee Chair Mike Martin, DC.

### [Chiropractic Medicare Coverage Modernization Act](#)

With ACA's Medicare modernization bill (H.R. 2654) now at 123 cosponsors, it's not the time for the chiropractic profession to call "Medicare fatigue!" but rather to keep pushing for more support of the bill, said ACA Legislative Committee Chair Keith Overland, DC during an advocacy update at the HoD meeting. Reaching 200 cosponsors is ACA's immediate goal.

The association plans a big push for cosponsors on Feb. 24, during its Virtual Day on the Hill. As part of the event, ACA members from around the country will meet virtually with their members of Congress, sharing information on the clinical and cost-saving benefits of chiropractic care and in particular the need for Congress to pass H.R. 2654.



Dr. Overland was joined during his presentation by ACA lobbyist John Falardeau, member advocate Quinn James, DC, and outside political consultants, the Hon. Lacy Clay and Brian Sutter of the Capitol Hill Consulting Group. The group agreed that continued relationship building with current and future cosponsors of H.R. 2654 is the best approach for ensuring the bill's success down the road. To read more advocacy advice from the group, visit the Engage 2022 Conference Daily online.

### More than 250 New Donors to ACA-PAC in 2021

John Falardeau, ACA senior vice president of public policy and advocacy, also reported on the performance of and contributions to the ACA Political Action Committee (PAC). Over the course of 2021, the PAC raised \$180,276, which was distributed to 37 candidates. The PAC had 493 donors in 2021, with 261 new donors. "The PAC helps build our visibility on Capitol Hill," Falardeau explained, adding that PAC members conduct careful vetting of candidates before making contributions. For more information on how ACA members can become donors to the PAC, visit the ACA-PAC webpage.

### ACA Annual Awards Presented

The American Chiropractic Association (ACA) presented its 2022 Annual Awards on Feb. 4, during the annual meeting. The awards recognize chiropractors and other individuals for their exceptional service, achievement and/or leadership within the chiropractic profession.

- *Keith Overland, DC*, of Norwalk, Conn., received ACA's Humanitarian of the Year Award.
- *Nakiesha Pearson, DC*, of Lombard, Ill., received the Academician of the Year Award.
- *Stacie Salsbury, PhD, RN*, of Davenport, Iowa, received the George B. McClelland

Researcher of the Year Award.

- *David Dziura, DC, FACO, DACBOH*, of Branford, Conn., received the Delegate of the Year Award
- *Lewis Squires, DC, FICC, FPAC*, of Scottville, Mich, received the Alternate Delegate of the Year Award.
- *Brendan McCann, DC*, of Cape Elizabeth, Maine, received the Flynn-Lynch Award, which recognizes an outstanding member with no more than five years of experience serving in the House of Delegates.

To learn more about the ACA award winners, visit the Engage 2022 Conference Daily online.

### New ACA Leadership Elected

During the week of Engage 2022, ACA also elected its leadership team for the 2022-2023 term. Michele Maiers, DC, MPH, PhD, of Minneapolis, Minn., was re-elected association president and Leo Bronston, DC, MAppSc, of Onalaska, Wis., was elected vice president by members of the Board of Governors (BOG). Eric Benson, DC, FIAMA, FICC, of Grand Island, Neb., was elected to the board on Feb. 1 by members of the ACA House of Delegates.

Continuing their terms on the board are Robert C. Jones, DC, APC, of Albuquerque, N.M.; Steven C. Roberts, JD, LLM, of St. Louis, Mo.; and Michael Martin, DC, of Plano, Texas. In addition, Roberts was reappointed as chair of the ACA Finance Committee and secretary of the American Chiropractic Foundation, and Dr. Martin was appointed to the ACA Nominating Committee.

### It's Not Too Late for Engage 2022 Education

Even if you missed ACA's annual meeting or were unable to get to all the education sessions that week, you can still take advantage of the virtual education

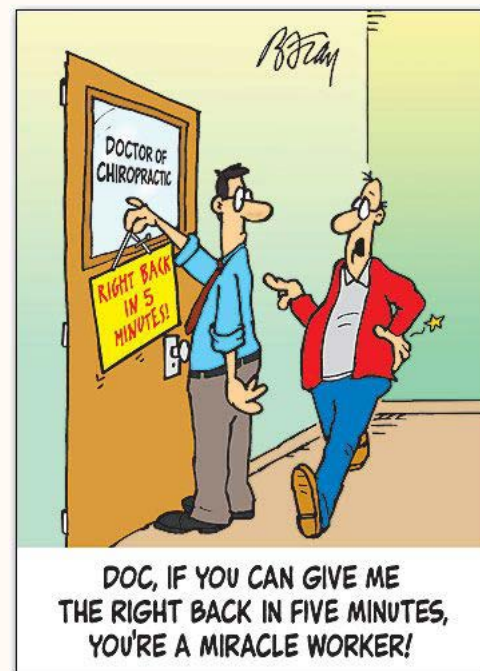
programs and earn up to 20 CE credits! The recorded sessions are available for purchase through March 5. Learn more here.

### Thank YOU!

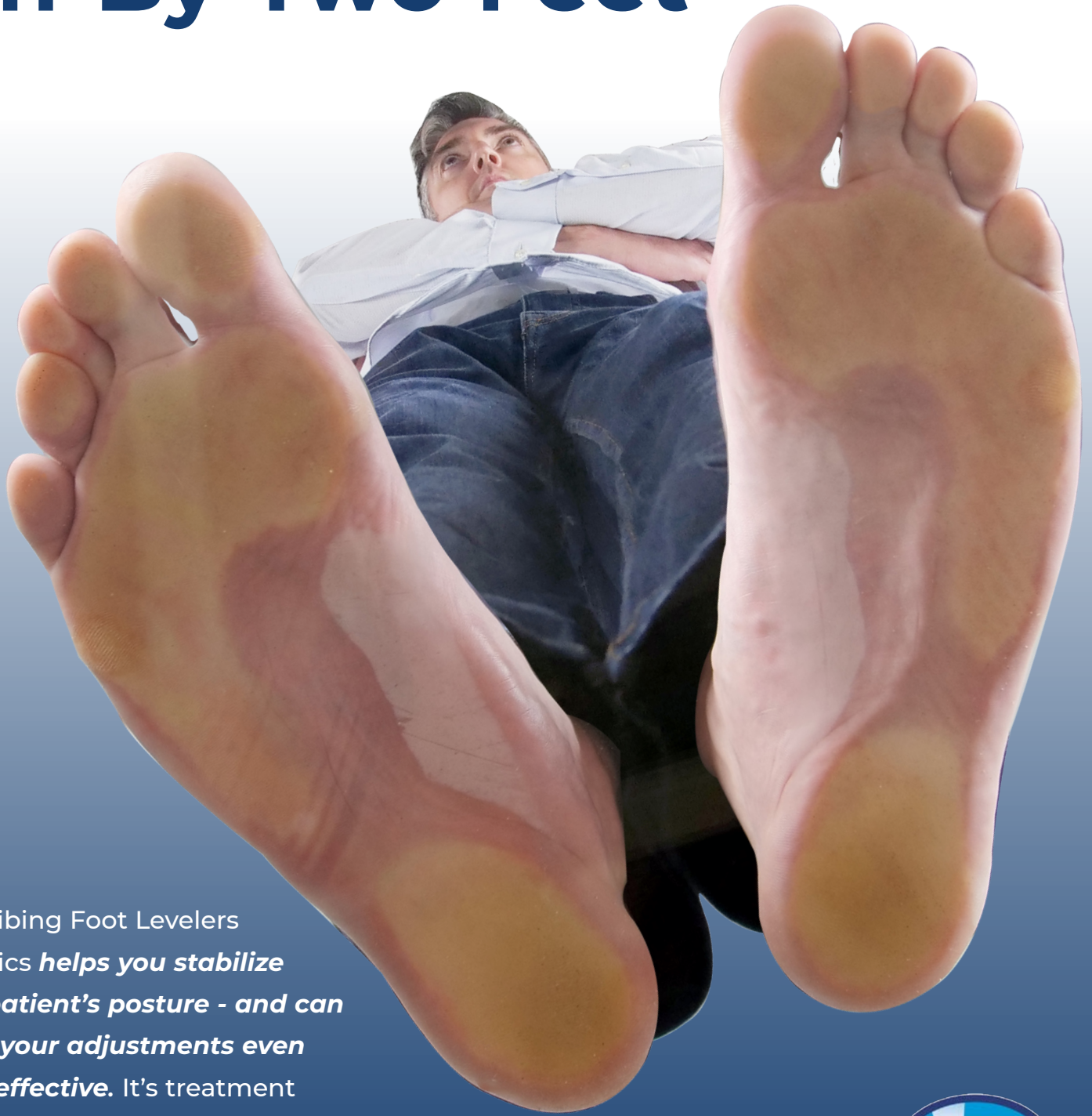
As always, I am here as your delegate to answer any questions you may have about our news or initiatives and to listen to your ideas on how we can make ACA better. Feel free to contact me or ACA directly. And, looking forward, save the date for Engage 2023 — Jan. 25-28, 2023 — when we meet again.

Michael Pridham, DC, APC

NM ACA Delegate



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# All Orthotics are NOT Created Equal

## Custom Orthotics vs. Generic Insoles

By Kevin M. Wong, DC



When patients need medical care, the majority of them will begin with allopathic medicine, believing that pain is the indicator of when to seek treatment. It's common for doctors to only treat pain rather than identifying and correcting the foot/arch dysfunction and biomechanical problems that are the underlying cause. If the source of the issue isn't addressed, pain is likely to reoccur.

### Misconceptions about arch anatomy

The plantar vault is comprised of three functional arches, rather than just one as is commonly believed. Since the feet are our foundation, restoring natural, healthy function of all three arches is key to stabilization of the entire body.

Most of the healthcare providers patients utilize propagate the notion that the inner arch is the only foot arch that exists. Patients must be educated properly so they understand the difference between mass-produced generic insoles that tout arch support and custom orthotics designed to address the unique biomechanics of each patient.

On one end of the spectrum, there are many brands of off-the-shelf, prefabricated, non-custom orthotics available through retail/drug stores, online retailers, and some care providers.

On the other end, there are flexible, three-arch, custom-made orthotics from Foot Levelers. They're only available from specifically trained and qualified health care providers who assess the feet through a weight-bearing scanning or foam casting process and integrate the custom orthotics into ongoing Chiropractic care.

Off-the-shelf orthotics sort one arch and often overcorrect, causing more harm than good

- Generic, mass-produced sizing and styles used for various conditions

- Questionable durability due to inexpensive materials
- Add cushioning to treat symptoms rather than the underlying cause
- No custom support for gait

### Custom orthotics

- Support all three arches of the foot for overall postural stabilization
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- Backed by 100% money-back guarantee
- Individually designed based on 3D imaging or impressions of each foot
- Patented Gait Cycle System® to support each phase of the gait
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### In conclusion

Each foot has its own unique biomechanical properties and dysfunctions. By analyzing both feet distinctly (using a digital scanner or foam cast), it's analogous to an eyeglass prescription, where the lens correction is usually different for each eye. For effective and accurate arch support and body stabilization, each foot needs its own custom corrections for all three arches.

The three-arch, custom, flexible

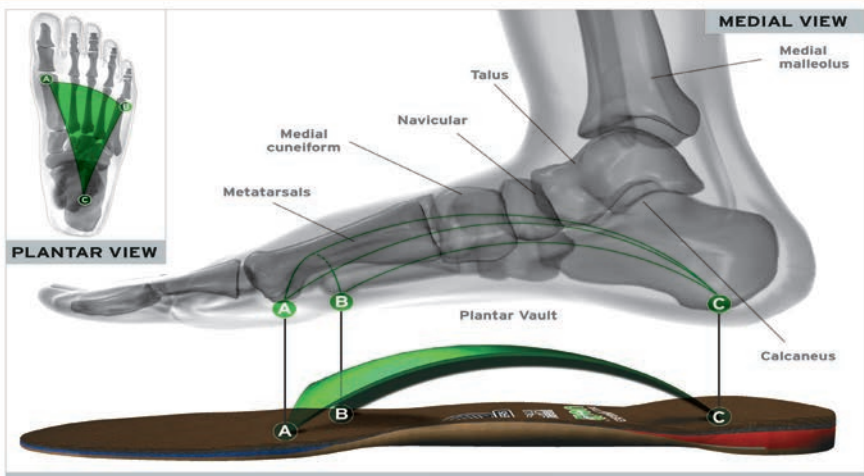
orthotics have over scientific research studies that validate their effectiveness and success with countless patients. These studies along with over 69 years of successful implementation by countless health care providers across the world are clinical proof that these orthotics are extremely effective.

Offer your patients custom orthotics and once they understand foot anatomy and how it affects their bodies, they will be quite amenable to the custom, three-arch, flexible orthotics you can offer as a Chiropractor.

### About the author

Dr. Kevin M. Wong is a graduate of the University of California, Davis, and a 1996 Summa Cum Laude graduate of Palmer College of Chiropractic West. He has been a practicing Chiropractor and Continuing Education Instructor for over 24 years and is the owner of Orinda Chiropractic & Laser Center in Orinda, CA. His practice has an evolving influence on the course material he teaches Chiropractors, Chiropractic Assistants, and students.

As a member of the Foot Levelers Speakers Bureau since 2004, Dr. Wong is a frequently requested speaker on the topics of extremity/spinal adjusting, foot biomechanics, orthotics, and ergonomics, and teaches over 120 hours per year in the U.S. and internationally.





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# Bullet Proof Your Practice with HIPAA SAFE Harbors

By Dr. Ty Talcott, D.C., CHPSE

Did you take action?

President Trump enacted a new law, January 5, 2021, amending the HI-Tech law, to help protect doctors from HIPAA fines!!

There are certain things you have to do for a period of 12 months to fulfill the 'safe harbor' requirements of this law. How long are you going to stay unprotected and wait to get started?!!!

**If you paid attention and took action, regarding HR7898, that went into effect January 5, 2021, you now enjoy certain protections from HIPAA fines!**

While this law is not a true 'safe harbor' it is about as close as you can get, in fact it is referred to, in Washington, as the 'HIPAA safe harbor law'

Before digging into the details, there are a couple of critical points to understand.

Under HIPAA you don't have to do everything that can be done, but you must document what you have done to meet every single individual standard under the HIPAA requirements.

This means a small practice might not be able to afford to do certain things a larger practice can do and that can be OK, IF there is still a good faith, documented effort.

So, what does that mean....???

MAKING YOUR PRACTICE BULLET PROOF the EASY way... means the MORE YOU DO, THE STRONGER YOUR CASE and the easier it is to defend you and get you out of fines!!!!

So, if you have a great HIPAA program in place and you document that you are also doing something 'extra', you are likely to be

in great shape.

A COMPLETE basic HIPAA program, that is installed correctly and MAINTAINED completely, already covers the vast majority of what is needed to meet the requirements under this new law.

In every case that we have defended, to the government, we have been able to avoid or reverse, fines based on a complete basic program.

You do NOT have to meet ALL of the safe harbors, in this new law to have a good, defensible position - however, the MORE of these safe harbors you meet the stronger a case can be made that you are doing your best and have a true, documented good faith effort!

This can typically get you out of fines!

There are two parts to have a compliant program.

**Part one:** You must INSTALL an appropriate program that satisfies requirements. To have a complete and CURRENT program, as required by law...you must show a good faith, DOCUMENTED effort to meet EACH of the requirements.

**Part two:** You must keep your program current. About a dozen of the required sections must have a written evaluation, review or self-audit performed and documented, each and every year or you are NOT current and subject to significant fines!!!

So, a quick test.... Do you have the following in place?

Risk Analysis

Recent ISAR's

Formalize written policies (typically about 100 pages in a chiropractic office)

Cyber Protections

Contingency plan with data recovery and emergency mode operation

Compliance officer documents

Outlined, documented staff and doctor training

Physical Plant Audits

Notice of Patient Privacy Practices

Business Associate Agreements with all who store, transmit or have access to your patient private health information?

Have you 'signed off' on at least 10 documented reviews, evaluations and self-audits...every year, year after year?

These are just some of the REQUIRED components, within HIPAA, that can result in a 'willful neglect fine'. By the way, a willful neglect fine is a minimum of \$59,244.00!!!

So, the question comes up.... How much is enough?

The question needs to change to....**What else can I do to stay safe!!?**

If you have not been keeping up this can seem to be a lot of work...

IT IS!!, but it CAN BE DONE! We do it all the time!

Before we dive into the law itself, it is helpful to point out that the new law says these 'protections' are valid when you have been employing the safe harbors for 12 months.

It is reasonable to assume the clock starts



when you have a documented plan to implement and start down the road....so, the question becomes...

### When are you going to start the clock?

If you have an issue that arises AFTER you have the needed updates in place, you will be ok. BUT, if you have safe harbors in place and an issue comes up that occurred prior to your completion of the safe harbor updates, then you are still exposed... UNTIL 12 months goes by and then you have full safety!! START NOW - UPDATING YOUR PROGRAM!!

We are glad to help if you have not done so already!

### What are the highlights of the law?

#### HR7898 - AN ACT

To amend the Health Information Technology for Economic and Clinical Health Act to require the Secretary of Health and Human Services to consider certain recognized security practices of covered entities and business associates when making certain determinations, and for other purposes.

Recognition of security practices.

In general;

Consistent with the authority of the Secretary, when making determinations relating to fines, decreasing the length and extent of an audit, or remedies otherwise agreed to by the Secretary, the Secretary shall consider whether the covered entity or business associate has adequately demonstrated that it had, for not less than the previous 12 months, recognized security practices in place that may—

(1) mitigate fines

(2) result in the early, favorable termination of an audit

(3) mitigate the remedies that would otherwise be required / agreed to in any agreement with

respect to resolving potential violations of the HIPAA Security rule

#### (1) Recognized security practices

The term recognized security practices means the standards, guidelines, best practices, methodologies, procedures, and processes developed under section 2(c) (15) of the National Institute of Standards and Technology Act, the approaches promulgated under section 405(d) of the Cybersecurity Act of 2015, and other programs and processes that address cybersecurity and that are developed, recognized, or promulgated through regulations under other statutory authorities. Such practices shall be determined by the covered entity or business associate, consistent with the HIPAA Security rule (part 160 of title 45 Code of Federal Regulations and subparts A and C of part 164 of such title).

#### Note from author:

There is an actual document called: Cybersecurity practices for small health care organizations.

It is produced by NIST and goes into granular detail of best practices.

This document outlines different things a doctor can do and is one of the sources we use to integrate those procedures into our training and assistance programs.

It is easier to simply implement a complete HIPAA program!

About the author:

Dr. Ty Talcott, D.C., CHPSE

Certified HIPAA Privacy and Security Expert (CHPSE)  
President; HIPAA Compliance Services

A sought after speaker who has delivered over 200 live

presentations, and teaches for

43 state associations and four chiropractic colleges.

Has consulted to thousands of health care practices relative to

business and protection

and helped them develop compliance programs.

He stands ready to help you!

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[drtythecomplianceguy.com](http://drtythecomplianceguy.com)





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# Inflammation: Friend or Foe?

By Dr. Andre Camelli



Inflammation has become part of our everyday experience when taking care of the modern-day patient. One clinical skill that has been becoming more and more essential is the ability to determine the difference between the beneficial acute inflammatory phase that is crucial for proper healing and repair and the detrimental chronic inflammatory state that is the gateway to virtually every chronic degenerative condition in the book!

Chronic systemic inflammation is certainly a very common state for many of our patients. We can quickly assess this through some basic questions and simple labs. Taking a quick inventory on how “inflammatory” of a lifestyle your patient leads can get you into a better mode of treatment. I have seen a very common pattern of the doctor assuming his or hers techniques aren’t effective and second guessing treatment strategies when the real issue is that the patient is leading a very proinflammatory lifestyle that will undermine even the most skilled doctors. First we need to assess sleep quality, asking if they have trouble getting to sleep, staying asleep, make frequent trips to the bathroom overnight, and wake up feeling rested are all super important questions to ask your patients. Next would be to assess the quality of their diet, asking if they are eating loads of gluten, dairy, as well as refined sugars and processed foods is essential. I often recommend that my patients do a

7 day food log of anything they eat or drink and bring it along on the next visit. The doctor will quickly see if foods are driving this inflammation or if the patient is chronically dehydrated. Last and certainly not least, always inquire about the gut brain connection. We know that stress impacts the gut and the brain, so asking question about stress level, brain fog, memory, gas, bloating, belching, irritable bowel, diarrhea are all really good indicators of the root cause of many chronic issues.

The art and science behind systematically addressing and correcting the issues are now becoming a most valuable component of the modern wholistic doctors toolbox. Understanding the power of photobiomodulation and Low Level Laser to immediately turn off NF Kappa Beta is one of the quickest way to turn off inflammation at the cellular level. Putting a reasonable amount of responsibility on your patient is also a great first step to resolving these more chronic issues. It is okay to ask what is easier for your patient to do when they leave your office and delve into the wonderful world of self-care or as I like to call it “homework”. Patients will often choose the option of taking some anti-inflammatory supplements like turmeric or fish oil rather than making alterations to their diet. We love getting down to the bottom of these problems and healing it from the inside out!

Dr. Andre Camelli





## Dr. David A. Dengler

David A. Dengler, DC, DACBR 12231 Academy Rd. NE, Unit 301, #282  
Diplomate of the American Chiropractic Board of Radiology Albuquerque, NM  
87111 (505)298-7407 fax (505)266-2641

After graduating from National College of Chiropractic in 1978, Dr. Dengler returned to Albuquerque to open a patient practice which he maintained for 20 years. In 2003, Dr. Dengler applied for and was accepted into a three-year full-time residency in diagnostic imaging at the Southern California University of Health Sciences in Whittier, California. He successfully completed the residency as well as the Yochum Fellowship in Spinal and Musculoskeletal Radiology in Arvada, Colorado. While in the residency Dr. Dengler was responsible for supervising student interns, delivering multiple lectures on radiology and presenting radiology reviews for board preparation. He also served as lead instructor for Radiographic Positioning. Since receiving his board certification in diagnostic imaging in 2008, Dr. Dengler has been practicing as a chiropractic radiologist in Albuquerque. His practice includes interpretation of x-ray, CT and MRI with a focus on spine and musculoskeletal imaging. He has presented continuing education lectures on radiology for the NMCA and CEU's for Professionals.



## John LaVolpa

John LaVolpa NREMT-Paramedic (ret) American Heart Association  
ACLS, BLS PALS Training Center Faculty

This is fast paced course is designed for the healthcare professional.

Skills taught include:

Adult single rescuer CPR and team based approach for two or more rescuers CPR

Child CPR single and two rescuer

Infant CPR single and two rescuer

Additional skills taught include:

Rescue breathing using protective mask and bag valve device

Choking care; adult, child and infant

Use of an AED (Automated External Defibrillator)

Skills are mastered in small group learning scenarios with American Heart Association Instructors.

A written test is required with a passing score of 84%. Successful students receive a two year certification card from the American Heart Association



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# ATTEND A LECTURE. SAVE \$\$ ON YOUR PREMIUM!

NCMIC policyholders can receive a  
premium discount of up to 5%

## Attending the New Mexico Chiropractic Association Convention from May 20-22?

Attend all 4 of Dr. James Demetrious' lectures (2 hours each, a total of 8 hours) and you could receive a malpractice premium discount of up to 5%\*. Your attendance and CE documentation will be recorded by the NMCA and sent to NCMIC for your discount. No action is needed on your part – just attend the lectures and enjoy!

The NCMIC premium discount for continuing education is just one more way **We Take Care of Our Own.**

**Not a policyholder?**  
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[ncmic.com/blazetrails](https://ncmic.com/blazetrails)

### Saturday Afternoon, May 21

Epidemiology  
Spinal Surgical  
and Injection

### Sunday Morning, May 22

Cervicogenic Headaches  
and Disorders  
Zygapophyseal Joints,  
Degeneration and  
Synovial Cysts

Eligible full-time doctors may receive a 5% premium discount for 3 years; eligible part-time doctors may receive a 2.5% premium discount for 3 years. Seminar discounts earned up to 30 days after the policy renewal date will apply immediately; those earned 30+ days after the renewal date will apply at the next policy renewal date. We Take Care of Our Own is a registered trademark of NCMIC Group Inc. and NCMIC Risk Retention Group, Inc. ©NCMIC 2021 10362



WE TAKE  
CARE OF  
**OUR  
OWN.**

## James Demetrious

I am most grateful for the opportunity to teach post-graduate coursework on behalf of the New Mexico Chiropractic Association once again. It is an honor and privilege to do so. As a proud, sponsored member of the prestigious NCMIC Speakers' Bureau, it is my hope to present to you clinically useful and evidence supported coursework.

Your association has asked me to speak about four interesting topics during your convention, as follows:

- **Epidemiology of Spinal Complaints** – During this lecture, I will present the current data related to the prevalence of spinal complaints, abnormalities in the asymptomatic population, and reduced costs associated with chiropractic care in comparison to medical protocols. I find this topic interesting, as it provides us insight into clinically important risk management considerations.
- **Indications and Contraindications of Spinal Surgery and Injections** – During this lecture, I will present current perspectives related to the chiropractic management of patients that may require spinal surgical or injection care. We will review current data and standards of practice that would suggest or refute the need for advanced medical protocols.
- **Cervicogenic Headaches and Disorders** – For this lecture, we will discuss issues related to the

cause-and-effect of cervicogenic presentations, important clinical considerations, and intracranial hypertension due to CSF outflow abnormalities. I will briefly discuss new and burgeoning information related to cervical artery dissection.

- **Zygapophyseal joints, Degeneration and Synovial Cysts** – We will review nuanced anatomy, physiology and progressive degenerative changes related to the zygapophyseal joints. Emphasis will be placed upon advanced imaging and improving the conspicuity of peri-articular edema, contributions of instability, and visualized capsular degeneration.

If you're interested in getting a little bit of insight into a topic I will be discussing, I would strongly recommend that you read an article I published in 2018 in the journal *Chiropractic and Manual Therapy*. In that article, I proposed a new hypothesis that Fluoroquinolone antibiotics constitute a risk factor in the genesis of cervical artery dissection that was previously unrecognized. Subsequently, two papers have confirmed my hypothesis.

It is my genuine hope to offer you current and useful postgraduate education that is evidence based and clinically intuitive. I look forward to seeing you at the convention. Thank you.

Instructor: James Demetrious, DC, DABCO

Dr. James Demetrious is a nationally distinguished, board-certified chiropractic orthopedist and Fellow of the International Academy of Neuromusculoskeletal Medicine. He is a clinician, educator, author and editor. Dr. Demetrious teaches post-graduate coursework on behalf of Northeast College of Health Sciences and PostGradDC.com. He is a member of the NCMIC Speakers' Bureau and teaches postgraduate coursework throughout the United States. He has published peer-reviewed journal papers related to advanced differential diagnosis. He serves as an editorial reviewer on behalf of the journals: *Spine*, *Annals of Internal Medicine*, and *Clinical Anatomy*. Dr. Demetrious has continually cared for patients since 1986.





# ***nmca***

**New Mexico Chiropractic Association™**

**Serving the Profession since 1947**

**NEW MEXICO CHIROPRACTIC ASSOCIATION  
2022 ANNUAL CONVENTION, May 20-22, 2022**

**\*\*\*\* 2022 CONVENTION REGISTRATION FORM \*\*\*\***

**NAME:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_ **E-Mail:** \_\_\_\_\_

- |   |          |
|---|----------|
| <input type="checkbox"/> NMCA Regular Member Dues (Convention Included)   | \$500.00 |
| <input type="checkbox"/> NMCA Out-of-State Member Dues (\$150) & Convention Fee (\$300)   | \$450.00 |
| <input type="checkbox"/> NMCA Member working part time due to illness or impairment and confirmed by a physician's statement (Convention included)    | \$250.00 |
| <input type="checkbox"/> NMCA Member in first year of licensing in NM previously licensed in another state (Convention included)                      | \$250.00 |
| <input type="checkbox"/> Honorary NMCA Members (no dues required) Convention Fee  | \$150.00 |
| <input type="checkbox"/> NMCA members in first year of licensing (Convention included)  | FREE     |
| <input type="checkbox"/> NMCA member in second year of licensing (Convention included)  | \$100.00 |
| <input type="checkbox"/> NMCA member in third year of licensing (Convention included)   | \$200.00 |
| <input type="checkbox"/> Not a NMCA Member ~ Convention Fee Only  | \$550.00 |
| <input type="checkbox"/> Chiropractic Assistants  | \$ 75.00 |
| <input type="checkbox"/> \$40.00 per individual credit hour ~ ____ credits x \$40.00<br>(attending over 12 credit hours, pay full registration price) | \$ _____ |
| <input type="checkbox"/> \$50.00 per individual~CPR Course (call Diana to schedule time)  | \$ _____ |

P.O. Box 20399, ABQ, NM 87154



Membership early renewal:

*If paid in full by 12/31 before membership year – 10%*

\$ \_\_\_\_\_

Total Amount Enclosed: \$ \_\_\_\_\_

We look forward to seeing you in May! If you have any questions, contact Diana Statzula at 505-280-0689 or [nmcassociation@gmail.com](mailto:nmcassociation@gmail.com) or by fax at 505-554-1482.

Please make your check payable to NMCA and mail it with this form to P. O. Box 20399, Albuquerque, NM 87154. If paying by credit card, please provide the following information:

Circle Card Type:      Visa              MC              Discover              AMX

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Signature \_\_\_\_\_ Date \_\_\_\_\_

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# **nmca**

## **New Mexico Chiropractic Association™**

**Serving the Profession since 1947**

Year: 2022 MEMBERSHIP: \_\_\_\_\_ RENEWAL \_\_\_\_\_ NEW MEMBER \_\_\_\_\_

**PLEASE PRINT and INDICATE HERE IF ANY OF YOUR INFORMATION IS NEW:** \_\_\_\_\_ YES \_\_\_\_\_ NO

1. NAME \_\_\_\_\_ M/F \_\_\_\_\_  
Office Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
County \_\_\_\_\_ Office Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_  
E-mail \_\_\_\_\_
2. Date of Birth \_\_\_\_\_ Married \_\_\_\_\_ Single \_\_\_\_\_ Spouse's Name \_\_\_\_\_
3. Chiropractic College \_\_\_\_\_ Graduation Date \_\_\_\_\_
4. Other College(s) attended \_\_\_\_\_ Degree(s) Received \_\_\_\_\_
5. Board certified in these specialty areas \_\_\_\_\_
6. To what other Chiropractic Associations do you belong? \_\_\_\_\_
7. Do you have a valid NM Chiropractic License? \_\_\_\_\_ License Number \_\_\_\_\_
8. When did you begin practicing in New Mexico? \_\_\_\_ In what other states are you licensed to practice? \_\_\_\_\_
9. Techniques used in practice include: \_\_\_\_\_

I further agree to abide by the bylaws of the state association, to strive to attend association conventions regularly and to take part in my district meetings to the best of my ability. I further understand that by providing my fax number and/or e-mail address, I agree to receive faxes and/or e-mails sent by or on behalf of the NMCA.

Date \_\_\_\_\_ Applicant's Signature \_\_\_\_\_

**MEMBERSHIP DUES:**

**(All dues are calendar year)**

**Please fill in appropriate amount on right.)**

**TOTAL**

Regular Member:	\$500 annually, to be paid: ____ monthly ____ annually	\$ _____
	\$250 annually for Doctors working part time due to impairment or illness, confirmed by physician ____ monthly ____ annually	\$ _____
	\$250 <b>first year in NM</b> for <b>previously licensed DC</b> ____ monthly ____ annually	\$ _____
New Licensee:	\$0.00 annually (within 1st 12 months), \$100 annually (within 2nd 12 months), & \$200 annually (within 3rd 12 months) <b>for DCs just out of Chiropractic College</b>	\$ _____
Out-of-State Doctor:	\$150 annually (licensed DC practicing outside NM)	\$ _____
Student:	\$25 annually	\$ _____
Professional Associates:	\$250 annually (non-DC business or individual)	\$ _____

**P.O. Box 20399 • Albuquerque, New Mexico 87154 • 505-280-0689**



# **nmca**

## **New Mexico Chiropractic Association**

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### **NMCA Political Action Fund (PAC) EZPAY CONTRIBUTION FORM**

EZPay is a convenient and easy way to contribute to the NMCA PAC. Simply fill out the amount you wish to contribute and the frequency (i.e. annually, monthly) and select your method of payment and the NMCA will do the rest! Or, you can make a one-time contribution to the NMCA PAC by selecting the "one time" box below. **Please fax completed form to 505-554-1482.**

☐ **I wish to contribute to the NMCA PAC via EZPay.**

EZPay Amount \$ \_\_\_\_\_

EZPPay Schedule: ☐ Monthly

Payment Type: ☐ Credit Card

☐ Annually

☐ Charge my Checking Account

☐ **I wish to contribute a one-time payment in the amount of \$** \_\_\_\_\_

**Payment Type:** ☐ **Credit Card**

☐ Charge my Checking Account

☐ Personal Check Enclosed

#### **Payment Information**

##### **Checking Account:**

Bank Name \_\_\_\_\_ Account Number \_\_\_\_\_

ABA Routing Number \_\_\_\_\_

##### **Credit Card:**

☐ **Visa** ☐ **Master Card** ☐ **Discover** **Card Number** \_\_\_\_\_

**Exp. Date** \_\_\_\_\_

Political contributions may be adjusted, the amount given or refusal to contribute will not benefit or disadvantage you. Contributions or gifts to the NMCA PAC are not tax deductible as charitable contributions. Federal law requires political committees to report the name, mailing address, occupation and name of employer of each individual whose contributions aggregate in excess of \$200 in a calendar year.

Occupation \_\_\_\_\_

Employer \_\_\_\_\_

EZPay Applicant Information: I hereby authorize the New Mexico Chiropractic Association to initiate, in accordance with the payment schedule indicated above, debit entries to my checking account as indicated above and on the attached voided check or my credit card account. I hereby authorize the depository institution named above to debit the same from my account. Said debits shall be for the amount indicated in the above-noted amount of contribution. This agreement will remain in effect unless I notify the NMCA, in writing by mail or fax at 505-554-1482, to cancel it.

Signature \_\_\_\_\_ Date \_\_\_\_\_ Printed Name \_\_\_\_\_

Address (City, State & Zip Code) \_\_\_\_\_





# JOB OPPORTUNITIES

## CHIROPRACTOR NEEDED

North East Albuquerque office looking for a chiropractor to join our growing practice. Both independent contractor and associate options are available. If interested, please contact [nmchiro24@yahoo.com](mailto:nmchiro24@yahoo.com)

## CHIROPRACTOR NEEDED

Very busy Northeast Heights office seeks Chiropractor to join our team. Our current new patient volume has our practice looking for a hands-on Doctor to hit the ground running. Compensation is above market with significant upside potential. Our patient base is a great mix of insurance, self-pay and personal injury. We are general practice with a sports injury lean. If you would like to talk please e-mail us at [heightschiroabq@gmail.com](mailto:heightschiroabq@gmail.com).

## ASSOCIATE NEEDED

Albuquerque Chiropractic office seeks ethical associate with good hands / good integrity who possesses a solid philosophy of chiropractic. Must be skilled in Diversified and Cox flexion distraction. Practice has seen three generations of clients. Dr. will be retiring in the next few years. 505/899-6600.

Please contact me to complete the details. Dr. David Greif

## ASSOCIATE NEEDED

Seeking Associate Chiropractor in beautiful Taos NM. Activator/Neuromechanical/Diversified practice serving Taos county and beyond 39 years.

Wait list of new patients ready for you to quickly grow your practice. Wonderful community surrounded by National Forest with unlimited outdoor activities. Minutes to world-famous Taos Ski Valley. This is a growth opportunity in beautiful northern New Mexico.

[jlewdc@msn.com](mailto:jlewdc@msn.com)

575-770-4099

## ASSOCIATE NEEDED

[www.LasCrucesBackDoctor.com](http://www.LasCrucesBackDoctor.com).

Dr. Waldt is both a medical physician and a chiropractor. In our office, we specialize in providing osteopathic manipulative medicine, chiropractic care, and MSKUS-guided peripheral joint injections. Our emphasis is on CBP/Gonstead/Diversified. This is a full-time, permanent chiropractor position.

You are the right doctor for us if you have a big heart and care deeply about the patients you serve. Please be willing to work in a fast-paced environment. Please have a high degree of confidence and leadership skills. Please also be humble and teachable. Dr. Waldt is a physician who cares. We pride ourselves in the caring and positive, friendly atmosphere in our office. Our associate program provides the highest quality training in patient and practice management. We'll teach you everything you need to know. We'll provide you with a large percentage of the new patients needed to grow a practice. Will also provide you the means and the training to acquire other new patients. It is the intent of our associate program to develop the doctor to such a degree that they can go out on their own in 2-3 years, if they choose, and duplicate or exceed our success in a short period of time. The compensation is a base salary + a very generous production bonus. If you're hard-working, you should easily be able to reach the \$100k-120K/year mark by your 2nd year. Sky is the limit beyond year #2. Dr. Waldt will help you get there. We do not provide health insurance or 401k.

If you know of any qualified candidates, or if you would like to interview for this position, please email me as soon as possible. Please have an active NM chiropractic license.-Dr.Waldt. [GlennWa@PCOM.edu](mailto:GlennWa@PCOM.edu)

## ASSOCIATE NEEDED

Part- or full-time associate wanted in Albuquerque practice. Diversified adjusting a plus. The practice focus is on musculoskeletal and auto injuries.

Contact Dr. Cecil at: [Chriscecil@live.com](mailto:Chriscecil@live.com) or call my office at 505-243-1313.

## ASSOCIATE NEEDED

Are you a highly motivated, personable, caring chiropractor looking for an associate position in a state of the art wellness facility with excellent opportunity in experience and growth? Do you also have excellent patient/personal communication skills. If so, then Millennium Health & Wellness is looking for you.

An amazing opportunity is available for a dynamic, motivated, licensed Chiropractor to join a top notch multidisciplinary team. Wonderful location in a well-established practice. This is an exceptional opportunity designed to fulfill your personal and professional goals while being financially rewarding.

Summary of Essential Job Functions: We offer a variety of treatment options primarily focusing on the spine and extremities to provide patients with excellent alternatives other than drugs and surgery with approximately 90% success rate with our treatment options• Health fairs and Community Involvement• Provide consultations, exams, and treatment plans for multiple musculoskeletal conditions.

Minimum Requirements• Doctor of Chiropractor License in the state of New Mexico. • Experience preferred, but not required. • Cheerful, outgoing demeanor, responsible. • Dedication to high quality service.

Very generous above average for the profession monthly base salary.

Job Type: Full-time

Pay: \$80,000.00 - \$100,000.00 per year

Millennium Health and Wellness 3850 E. Lohman Ste. 100, Las Cruces, NM 88011 phone: 575-521-0793

email:[billing@millenniumlc.com](mailto:billing@millenniumlc.com)

## CHIROPRACTOR NEEDED

The BodyWise Health Center is a family run multidiscipline chiropractic clinic in Espanola, New Mexico. We have been serving the Upper Rio Grande valley for 25 years. I am the chiropractor and focus on the musculoskeletal and neurologic systems. My visits are 20 minutes in length and consist of Diversified adjusting, various myofascial techniques, acupuncture, soft tissue and joint homeopathic injections, flexion distraction, and patient education to assist with "What's wrong and what can I do about it?" My wife is also a chiropractor and specializes in functional medicine. She is excellent at the interpretation of various labs tests and the utilization of supplements and dietary modifications to bring about balance in the biochemical and hormonal systems. I am looking for help. I would love to have an associate that we could teach what we do and how to make a living doing it. I would pay a 60/40 split and can help with insurance panel inclusion. The insurance panels in our region are closed. The only way to get on them is thru an associateship.

We work in a ridiculously underserved area. I show up, do my best, have compassion and empathy, and go home. I can garden, mountain bike and ski in the Rockies, and play at the lakes and rivers during the weekends. It's a beautiful life. Give me a call and let's talk. Salim Bohsali D.C 505-753-9296, [thebodywisehealthcenter.com](http://thebodywisehealthcenter.com)

## ASSOCIATE NEEDED

We are looking for an associate chiropractor for our clinic in Rio Rancho, NM. The position is 5 days a week for \$5,000/month or 4 days a week for \$4,000 plus monthly bonuses based on production. We are a busy clinic and you will be seeing about 20-30 patients a day. You will learn a lot about patient education and patient management. Malpractice insurance is covered and we will pay up to half of your health insurance if needed. Please contact Kyle Gray at either 575-302-6943 or 505-891-3111 or email at [drgray@ltchiro.com](mailto:drgray@ltchiro.com)

## PRACTICE COVERAGE FOR NM & WEST TEXAS

Coverage for large or small practices with affordable rates for any size practice. Twenty-six years experience in private clinical practice and four years with practice coverage. I provide near seamless coverage with the technique you practice as I am proficient in most mainstream techniques (Diversified, Bio-Physics, Thompson, Activator, Active Release & Applied Kinesiology). Proficient with X-ray (analog & digital), Myovision SEMG, PT Rehab Exercise & Electrotherapies. Licensed in Texas & New Mexico - Proficient in clinical & conversational Spanish. Dependable and Honest; Satisfaction Guaranteed Contact: John L. Scarborough, MS, DC. email: [drtlc@wvi.com](mailto:drtlc@wvi.com) or call (541-350-5266) References upon request. Enjoy the time off you deserve & return to a happy practice. Thank you!

## ASSOCIATE NEEDED

Would you like to begin as an associate and have the opportunity to grow into a partner with an ownership stake in a successful/profitable practice? Are you wanting to be treated honestly and fairly? Daugherty Spine & Disc is the place for you (check out our Google reviews)! We offer a base salary plus profit sharing. We are located in beautiful Las Cruces, NM. Dr. Daugherty is a Spine specialist who has been practicing for 17 years. We are the perfect place to commence your Chiropractic journey. Here in NM we offer Plenty of outdoor activities including boating, kayaking, fishing, hiking, snow, and water skiing, and more. If this sounds interesting to you or know someone who you believe would be interested, please contact us your information ASAP and let's talk. Email me your contact information at [d\\_chiro@hotmail.com](mailto:d_chiro@hotmail.com)



## **ASSOCIATES NEEDED**

In Colorado, Texas, and Arizona Are you a Caring, Compassionate, Energetic, Family-Practice Focused Chiropractor? If so, we are inviting you to be part of our office expansions. We are looking for Enthusiastic Associates in our Arizona, Colorado, and Texas offices to help us grow!!! All are GREAT places to raise a family!!! All have wonderful, trained, caring staff members!!! All have thriving patient-bases!!! All that's missing is YOU!!! Full-time positions, salary \$50k-\$80k per year, D.O.E. and abilities, Malpractice Insurance paid, Bonuses to be earned!!! Immediate openings in all 3 areas! Send resume to [liveschiro@yahoo.com](mailto:liveschiro@yahoo.com) to begin this next and exciting chapter in your life!

## **PART-TIME CHIROPRACTOR NEEDED**

Established chiropractor has been in business in Albuquerque, NM for over 20 years. We have a small but busy practice and we are looking for a part-time associate with a minimum of 2 years of experience in a medical office as a professional or internship, a certified D.C. who demonstrates skills for excellent customer service, time management, and maintain a professional relationship with patients and office staff Hours: Part-time 5-10 hours per week with possibly going full time in 6 months to 1 year Location: near the University of New Mexico Compensation: you will be paid per patient with opportunity for more hours and future ownership of the practice Techniques: Ability to learn or add to the following- applied kinesiology, trigger point therapy, cranial sacral technique, sacral occipital technique, bio-energetic synchronization technique, and diversified/mixed. Please respond by email to: [Diversifiedchiro@gmail.com](mailto:Diversifiedchiro@gmail.com) with your cover letter and resume.

## **CHIROPRACTOR NEEDED**

Established clinic in Las Cruces is searching for the right D.C. Consistent stream of personal injury and cash patients with loyal, well-trained, long-term staff in place. \$70k base plus uncapped monthly bonus, malpractice insurance paid and moving allowance available. Don't miss out on this opportunity...email resume to [paul@otowiusa.com](mailto:paul@otowiusa.com) and let's talk!

## **ADDITIONAL CHIROPRACTIC DOCTOR WANTED**

Offered is an excellent opportunity for professional growth in a busy and growing chiropractic clinic in South Central New Mexico. We have been recognized locally as the "Best of the Best Chiropractor" for the last seven years running. In addition, we won "Business of the Year" in 2016. We average over 1,100 new patients due to internal and external referrals, our excellent reputation, a busy marketing program, and excellent patient outcomes. A qualified candidate will exemplify integrity and honesty, and must have a positive, hard-working, patient-first attitude. You should have the requisite abilities of a doctor who can perform a proper consultation/evaluation, interpret exam and x-ray findings, assign an appropriate working diagnosis, present a reasonable treatment plan, transfer patients into wellness care, and of course – provide great adjustments. We are fully staffed with well-trained, caring professionals in management, insurance, therapy, at the front desk, and in IT. We are in a large, modern, and clean, facility with plenty of parking. We are up-to-date with EHR and utilize digital radiography, decompression therapy, laser therapy, trigger point injections, etc. We are perfectly suited for recent graduates and for seasoned doctors. Whether you're looking for a great environment in which to learn from the "Best of the Best" or you're tired of running your own clinic - exhausted from the grind, no vacation relief, struggling to get new patients - this is your place! For more information, including salary, paid vacation, bonuses, and benefits offered, please send your resume to [docprecure@msn.com](mailto:docprecure@msn.com).

## **ADDITIONAL CHIROPRACTIC DOCTOR WANTED**

We are looking to expand our practice, not replace an existing chiropractor. We are very happy with our current team, but would like to add another member to the team. We see anywhere from 45-75 patients a day. The position is for either 4 or 5 days a week and salary will be based on how many days you choose to work. Training will be 5 days a week until we feel you are able to pick up our methods and approaches. Bonus is based on productivity. Job Types: Full-time, Part-time Salary: \$4,000.00 to \$5,000.00 /month Contact is Dr. Gray: 575-302-6943 or [drgray@ltchiro.com](mailto:drgray@ltchiro.com)

## **ASSOCIATE CHIROPRACTIC DOCTOR OPPORTUNITY AVAILABLE**

Santa Fe NM. Join an established and successful office. Back to Health Wellness Center offers multiple and unique services including chiropractic adjustments, manual and instrument, applied kinesiology, nutrition response testing, advance muscle integration technique (AMIT), the heart sound recorder, true cellular detox, and more. We are interested in a seasoned doctor looking to branch out and work with a team or new graduates who are teachable with promise and talent as well. Hoping to build a long-term relationship with the possibility of partnership. Pay will be based on a percentage of gross compensation. All office protocols are in place, such as reception, billing, etc. We are a fee for service practice as well as accepting many major insurance companies. To apply send resume to Dr. Chaz Schatzle at [chazdoc@gmail.com](mailto:chazdoc@gmail.com)

## **FULL TIME PARTNER DOCTOR WANTED**

Immediate opening with ownership opportunity. Solo family chiropractic practice, with doctor retiring soon, is looking for a full-time partner doctor. Buy-in or earn your way to ownership. Must be personable, caring, professional and passionate about working with patients and improving their health. Compensation negotiable, includes base salary plus production bonuses. Get clinical and office training by doctor with 25+ years in the business. Must have current DC, but will consider students nearing graduation and accreditation. Relocation bonus available. About our Community: Farmington, NM, located in the Four Corners area of New Mexico, is nestled in the picturesque San Juan River valley, within sight of Colorado's rugged San Juan Mountains and the desert highlands of Arizona and Utah. Enjoy the Southwest culture, art, outdoor activities, family community and big, open skies. For the outdoor enthusiasts, jump on the nearby ski slopes, raft the white-water rapids of the Animas River, tackle off-road adventures, rock climb the desert, or fly fish the world famous rainbow trout fishing of the San Juan River. Experience the wide variety of cultural experiences with the performing arts, museums, native culture, galleries, and gaming. Enjoy all the adventure, cultural, and family-oriented benefits this community offers. For more about our community visit <https://farmingtonnm.org/> If you are interested in learning more, please request a phone interview at <https://goo.gl/RwHesi>

## **ASSOCIATE DOCTOR NEEDED**

Associate Doctor (Chiropractor) needed for established practice. Associate doctor will have incredible opportunity with practice and beautiful office with latest technologies, with possible buyout in future. Call Dr. Will Smith 575.693.1999



## **PRACTICE FOR SALE**

Practice for sale Santa Fe. Retiring after 40 years in practice. Blue Cross, Presbyterian, True Health, Cigna, and other insurance patients. Personal Injury practice with top 3 Attorneys in Santa Fe. Diversified technique, nutritional, yoga teacher 50 years with background in Chinese meridian therapies. Also selling 3400 sq ft building. Contact Dr Khalsa 505-690-5261 please leave a message with name and contact information

## **PRACTICE FOR SALE**

Southern New Mexico practice for sale. Averaging 65-70 visits/week, \$12K/month. 330 new patients this year, 2700 total visits. \$25,000 worth of equipment, X-ray, processor, Zenith hi-lo tables, IST traction tables, computer billing in place. Will stay for transition. Selling below actual value at \$32,000 or best offer. 1200 sf office, 3 treatment rooms, everything in excellent condition. New flooring and roof. Purchase or lease bldg.. **Please call 269-589-7930.**

## **30 year established practice for sale**

Work 3 days per week with collections averaging 350K per year. Call 505-330-3330 for more information. Well established 39 year Cash practice for sale. Central Albuquerque location. Ample parking and visibility off of a high traffic area. Practice has 3 treatment rooms, Hill Tables, Therapy equipment. New (hardly used) Xray machine with auto developer. Technique used is a mix of Diversified, Pierce Stillwagon, Activator (Upper Cervical), and considerable soft tissue work with Kinesio Taping (Dr. can instruct interested party). Asking an extremely reasonable price to interested party. Please leave inquiries with [drstribling@gmail.com](mailto:drstribling@gmail.com)

## **PRACTICE FOR SALE**

Established For 26 Years in Beautiful Santa Fe, New Mexico. Mountain Views and Amazing Outdoor Activities. By Owner Chiropractic, Physical Therapy Modalities and Spinal Decompression Practice. We see patients for Auto Accidents, Work Injuries, Chronic or Acute Conditions, as well as Wellness Programs. The Non-Surgical Spinal Decompression Protocol Treats Disc Herniations or Bulges, Facet Syndrome, Paresthesias, Degenerative Disc Disease with amazing Success and with lots of testimonials. Spinal Decompression Protocols are cash based. Otherwise we take some insurance but much of it is cash based. Office Manager has been with me for 10 years. Established Electronic Billing. Established patient procedures. Over 3 years collection averaged \$350,000 per year plus established sublessors. 1500 square feet with 5 treatment rooms plus Digital X-rays. New Information of new SBA Care Program for Business Purchases. As a result of Covid 19 and the Stimulus Package, The SBA is providing loans (7a) to purchase Businesses with less requirements for applications and approvals, low interest and pay back is not required for 6 months. They are making it easier to purchase businesses during this Pandemic. Research it yourself. Willing to help, train and stay for transition. Practice is being sold due to health reasons. Doctor is a Palmer Graduate. Price: \$225,000 Reduced to \$150,000 Call: 505-310-0461 Email: [santafechiropractice@gmail.com](mailto:santafechiropractice@gmail.com)



## PRACTICE FOR SALE

Dreaming of Owning Your Own Clinic??? Want To Do It Easily AND With Little Out-Of-Pocket??? This Is YOUR Chance!!! Lubbock D.C. Retiring!! Fully Equipped Clinic with Digital X-Ray, Intersegmental Traction, EMS, Flex/Dis-traction, VibraCussor, ATM, and Rehab Equip/Area! Fully-Trained, Excellent Staff Seeing 35-45 Patients/Day! Great Place To Raise A Family! Retiring D.C. Will Finance!! Quick and Easy Transition!! Great Location!! Don't Miss This Excellent Opportunity!! Please send email to [s.morris777@yahoo.com](mailto:s.morris777@yahoo.com)

## TREATMENT SPACE AVAILABLE

Treatment room available for sublease in northeast heights chiropractic office. Rent is \$500 per month, which includes all utilities except phone. The space is available now. Please contact Dr. Zandall Carpenter at 505-888-1550 or email at [doctorzabq@hotmail.com](mailto:doctorzabq@hotmail.com) for more information.

## PROFESSIONAL OFFICE FOR LEASE

1200 sq ft. Unit of two adjoining spaces. Lease one side and reduce expenses and/or have office coverage when away. \$1800 per month unfurnished, or \$2300 per month fully furnished with Chiropractic equipment.

Dr. Ramirez 316 Adams SE 87108. 505-459-2275 [Drramirez333@yahoo.com](mailto:Drramirez333@yahoo.com)



### CHIROPRACTIC CARE

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# Equipment



## Equipment for Sale

Zenith Hylo and a Zenith manual Cox flexion table for sale. “fixer uppers” Selling \$1500 each. They could be reupholstered (I’ve done it myself with marine foam and leather) due to some years in storage. Each has one part in need of replacement, I’ve already sourced a plug that needs to be installed. Already functional, just need TLC. Located in New Mexico. PLUS all my clinic supplies are in the same storage units and basically all for sale - multiple shelving units for files, an AV cart, wood massage table, some posters, wood bookshelves, hydrocollator and nice wood x-ray boxes. Contact Dr Andrea Ignacio at [aignaciadc@gmail.com](mailto:aignaciadc@gmail.com) or text 712-259-1344.

## Equipment for Sale

Hydrothermal (3) massage table. Great shape. Full body. 220 volts. Asking \$3200. Please contact Dr. Williams at 575-541-9288

## Equipment for Sale

Closing for sale: 3 Thompson 440 Zenith III 440 Thompson Pneumatic Hylo Chiropractic Adjusting Tables, Curix 60 X-Ray Processor, 100-300 Fisher Ray 8x10, 14x17 bucky, view boxes, charts file cabinets, x-ray storage bins. Call (575) 644-7704

## Equipment for Sale

For sale A Chattanooga Triton decompression table used very little for the last seven years. Everything is included. Asking 4000. Contact Dr. Williams at 575-541-9288

## Equipment for Sale

Hi-lo table with cervical, thoracic and lumbar drops. Comes with a very quiet compressor for drop. Not sure of brand. Great condition. Pics upon request. \$2000 call Dr Summer Roller cell 505-947-1381 or office 505-334-3633. [drsummer@gmail.com](mailto:drsummer@gmail.com)

## Equipment for Sale

10/22/21: Leander Lite table. Purchased in 2007 with very light usage since. Now selling for \$1750 firm. Buyer to arrange pick-up and transport from Santa Fe. Electric elevation. Manual flexion/distraction. Caudal section tips -16° to +5°, abdominal section -20° to 0°, head section -15° to +45°. Caudal section also has lateral flexion and axial rotation. Custom upgraded Prefixx green vinyl with small surface abrasion on the thoracic surface. Custom add-on arm rests. Dr. Jonas Skardis 505-670-5060, or [DrJ@NMPM.com](mailto:DrJ@NMPM.com).

## Equipment for Sale

Mesh Lumbar Back Supports at Wholesale Pricing. I personally designed these supports and they offer the ability to adjust the amount of lumbar support. I'm selling them for \$7.00/2 pack plus shipping. For more information go to <https://www.backtohealthsantafe.com/elanz-mesh-lumbar-back-support>  
Contact me at [chazdoc@gmail.com](mailto:chazdoc@gmail.com) or (505) 690-4057

## Equipment for Sale

Three Hill Elevation Adjusting Tables. a. Each has Lumbar, Dorsal, Cervical Drops Excellent Cond. Ask \$900-\$1100. Three interferential/Ultra Sound combo units New \$4000-\$5000...Asking \$900-\$1200 Excellent condition. X-ray view boxes (2) 14x17 & 14x36 Asking \$45 to \$75 respectively. Four drawer Lateral Filing Cabinet \$300 Erchonia Laser, \$1500 Miscellaneous posters Free Dr Stribling will entertain offers. My Cell number is 459-3158 Email: [drstribling@gmail.com](mailto:drstribling@gmail.com)

## Equipment for sale

1990 Lloyd hydraulic with no drop pieces and no stand up feature. 1990 Lloyd galaxy 900 HS Hylo with no drop pieces, has hydraulic but the vertical stand up feature needs repair. Not expensive. Make offer please. Buyer to arrange pick-up and transport. I plan to close the office at the end of July. Anyone interested can contact me David Rosen-gren, 310 Garfield St, Santa Fe, New Mexico 87501 (505) 983-1513

## EQUIPMENT FOR SALE AND OFFICE FURNITURE

Chairs, desks, therapy tables, massage table & chair, pictures, curtains, etc. Call Vince 505-908-4380

## EQUIPMENT FOR SALE

Used film processor, ( in excellent condition ), stand, cassettes, safe room light and I.D. flasher, installed in the Albuquerque area, 1,500.00 plus tax. For more information, call John at 505-507-4659 or email me at [whitew310@aol.com](mailto:whitew310@aol.com) Film processor cleanings, service and supplies also available.





## **VISION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION**

The Vision of the New Mexico Chiropractic Association is to have every Chiropractor in the State of New Mexico as a member, working together to expand and protect the rights of the chiropractic profession.

The NMCA needs every chiropractor in the state involved and united in order to combat any loss of chiropractic rights as they now stand, to stop any infringement by other professions into areas that are traditionally chiropractic in nature, to provide pathways for chiropractors to expand their areas of expertise in order to service their patient population to the fullest, to educate the public as to the value and benefit of chiropractic care, and to provide easy access to chiropractors within the health care industry.

The NMCA is the only organization in the state that can accomplish the above work. This work cannot, however, be accomplished without the required funds and without the necessary people to follow through. Therefore, the NMCA needs a large and actively involved membership. No matter what part of the state you call home, if the Practice Act for Chiropractors changes, you will be affected--for better or for worse, depending on whose changes are adopted. Help us make the changes that occur, changes that you want to see occur, changes that will enhance your profession.

In summary, the NMCA Vision is to have the total participation and backing of the entire chiropractic community in New Mexico toward the enhancement of the chiropractic profession while protecting the rights of chiropractors to treat patients within the expertise of their training and licensure. Please help us make this Vision a reality!!

## **MISSION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION**

New Mexico Chiropractic Association is a statewide, non-profit, professional trade association comprised of doctors of chiropractic.

The Purpose of the NMCA is to provide the education resources and support needed to assist each doctor of chiropractic in rendering optimal care to a greater percentage of the population to enhance their quality of life.

The NMCA protects and advances the art, science and philosophy of chiropractic by promoting a model of excellence in the professional and ethical standards of its members.

***Please Support and Thank the  
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