

NMCA PRESIDENT'S MESSAGE - Unity

Leadership at any level, and in any organization comes with a certain level of adversity, challenge, and reward. Most of you have become masters at overcoming adversity and challenges in your practices and in your personal life over the past eighteen months. It is likely that we have all developed the skill of overcoming adversity in our lives by learning to work with and learn from others. We are comfortable seeking advice and mentorship from like minded individuals in our social groups and businesses, but true learning and personal development occur more often when we find common ground or "unity" with people that we disagree with. "Unity is strength... When there is teamwork and collaboration, wonderful things can be achieved" (Mattie J.T. Stepanek).

As President of the NMCA, I am reminded of this lesson on a consistent basis. I am learning lessons daily about improving my listening skills as a means of understanding the views of others for the purpose of strengthening our team. The NMCA has worked at developing relationships with Chiropractors across the United States and around the World to improve our network and access to information. In turn, we have positioned the NMCA to better serve every Chiropractor in New Mexico!

Now more than ever, each of us has the opportunity to look outside ourselves and evaluate our surroundings for growth and development. This was made very clear to me at our recent Dry Needling Certification class, which was the first In Person event I had attended in almost two years! Being around our colleagues in person was everything I hoped it would be and more. We were able to share ideas, share information, share knowledge, and simply spend time conversing and enjoying the company of fellow Chiropractors. As most of you know, I am a people person. I LOVE being around other Chiropractors talking shop, sharing patient stories, and coming up with new ways to help people. I encourage each of you to look at your calendar and possibly attend one of the upcoming NMCA sponsored events this coming spring!

More importantly, the past eighteen months has provided me with an opportunity for personal growth and development. The NMCA has been challenged in many ways but has managed to find opportunity to grow and unite the Chiropractors in New Mexico, despite the obvious challenges. The leadership of this organization is committed to serving each and every one of you moving forward. We will be committed to "unity" with the ultimate goal of working together to achieve great things!

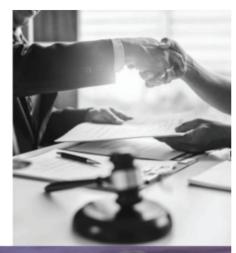
Optimistically,
Dr. Ryan T. Rowse DC, APC
NMCA President



MEMBERSHIP INFORMATION ENCLOSED

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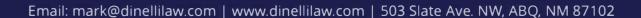
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To contact any of the Board Members or Committee Chairman, go to our website at www.nmchiro.org or contact:

NMCA

P. O. Box 20399, Albuquerque, NM 87154 nmcassociation@gmail.com 505-280-0689 or fax 505-554-1482

Be sure to check our website on a regular basis for the most up-to-date information from many different sources!

Editorial Policy

This Journal is the official publication of the New Mexico Chiropractic Association. The NMCA assumes no responsibility for material contained in articles, letters or advertisements published and publication does not necessarily constitute endorsement of them. The deadline for submission of articles and advertisements is three weeks prior to publication. Advertising rates and submission deadlines can be obtained by contacting the NMCA at 505-280-0689



A note from your Executive Director

Diana Statzula

I love Autumn and all that it brings! Cooler temperatures, leaves changing color, sitting by the fire and the anticipation for what's to come in the new year. As Thanksgiving approaches, I am thankful for all of you, your constant encouragement and patience as we worked our way through 2021.

I am pleased to say, we had our very first NMCA sponsored Dry Needling Workshop this past September with a full class and excellent feedback! Here is a testimony from one of the Doctors:

"The dry needling class was informative and very hands on. The pacing of the material was appropriate and challenging. I left feeling like I could begin using this effective tool with patients right away. Since the class I have had patients step off my table wondering where their pain of many years has gone and I look forward to expanding my knowledge hase."

Dylan Beamer DC

Planning for our 2022 NMCA Annual Convention has been underway for a while. Be sure and check out the NMCA LIVE page included in this Journal with speaker, topics and a fun Friday night reception!!!!

The 2022 NMCA Membership application is included. There is a 10% discount if you pay your membership in full by December 31st!! Membership runs from January 1, 2022 through December 31, 2022. Please get your membership payment in by January 31st. Monthly payments are also available.

I am also including the Convention registration form. IF you are already a member, you may send that in lieu of the Membership application. PLEASE NOTE: we have 3 – 3 hour CPR classes scheduled. Due to limited space, please pre-register with me. The cost to take the class is \$50 per attendee.

Finally, see below for our scheduled events in the first half of 2022! I am looking forward to seeing you all in the New Year!!!

As always, please contact me with any questions or concerns.

Love and blessings, Diana

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Thank you, John Greenfield.

UPCOMING EVENTS:

AP Injection Seminar – March 2022, Date TBD

Basic Dry Needling Workshop – April 1-3, 2022

NMCA Annual Convention – ABQ Marriott Pyramid – May 20-22, 2022

Advanced Dry Needling Workshop – July 16-17, 2022



SPOTLIGHTSSS

Lifetime Achievement Award Recipient Dr. Lyman Atchley's story...



It was a great honor to receive the Life Time Achievement Award in 2019. Here is a little history of my years in the chiropractic profession and the NMCA.

I graduated from Palmer College of Chiropractic in 1965. After graduation, I practiced as an associate at Blair Chiropractic Clinic in Lubbock, Texas. I moved back to Albuquerque to begin my practice in 1967 and I continue to practice today with my son, Dr. Derek Atchley.

I have always believed that to make a difference in life, you must be involved. I began my involvement by joining the NMCA in 1967. I served as a member or chair of various committees. I was elected president of the NMCA from 1971 -1974 and continue to be an active member.

I was also appointed to the New Mexico Board of Chiropractic Examiners under two different governors. I was elected chairman by the board members each time. As such, I was a member of the National Federation of Chiropractic Examiners. I was also honored to be named Chiropractor of the Year in 2014.

As Dr. Herbert Beatty stated so elegantly in his story, "Our lives stand on the shoulders of those that have gone before us, encouraged us, taught us, and were examples for us." There are many individuals I can list. However, the ones that had the most im-



pact on my professional life were Dr. Darrel Atchley, Dr, Bill Blair, Dr. John Simons, Dr. James Martz, and Dr. James Parker.

Now as Paul Harvey used to say, "Here is the rest of the story." I am a second generation native New Mexican, born and raised on a ranch, in the northeastern part of New Mexican. Both my grandparents were homesteaders in the Oklahoma Land Rush. Little did I ever dream of becoming a chiropractor, although our family doctor was a chiropractor in Clayton New, Mexico.

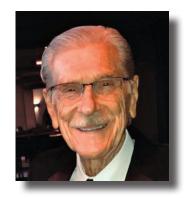
It wasn't until 1961 that my direction in life changed. After being adjusted (ASL to be specific) by my cousin, Dr. Darrel Atchley, I decided that this was the profession for me. He was my inspiration to do what I have done and achieved for 56 years. He practiced in Lovington, New Mexico for 45 years. Not only was he instrumental in my becoming a chiropractor, but including him, we have twelve family members that have followed in his footsteps. You might say that it runs in our blood!

In conclusion, I have to say that my greatest honor to date has been practicing side by side with my son, Derek. He keeps this old dog going!



Letter to the Editor

By Herbert M, Beatty DC FICC



Dear fellow colleagues,

I have been contemplating the challenge of thinking 'outside the box'. Many of you have tried to solve the puzzle of connecting the nine dots with only four straight lines. Here is that puzzle:

The solution is quite simple, however when I was first challenged with this puzzle I could only think 'inside' the box. There are parallels to this puzzle in my chiropractic career. I graduated from the Palmer College 53 years ago and had a very 'inside' the box view of what it meant to be a Doctor of Chiropractic. While BJ Palmer was emphatic about the role of the subluxated spine in health, he was also a seeker in his philosophical journey. In fact, he said this:

"To take in a new idea, you must destroy the old, let go of old opinions, to observe and conceive of a new thought. To learn is but to change your opinion."

I remember attending Reggie Gold late night student lectures while at Palmer Homecoming in 1966 and 67. Reggie was certainly passionate about the subluxation, all the while chain smoking through the evening. At the time I thought that surely there was an important contribution to health made with an adjustment, however one's lifestyle also had much to do with the health of the individual and that chain smoking, while advocating for the adjustment, seemed at odds with his chiropractic philosophy. Over my lifetime I have become a more 'ecumenical' thinker along the lines of what constitutes a good healthcare equation

For example, many patients with significant bruising and dermal hematomas are caused by blood thinners and aging skin. Is this a subluxation issue? Not in my current thinking. Good research shows that many people are deficient in Sincerely, the Vitamin C Complex and especially Herbert M Beatty DC FICC

the bioflavonoids such as rutin, hesperidin, quercetin and iso-quercetin. We now know that about 80% of the positive Covid 19 population is deficient in Vitamin D. (Journal of Clinical Endocrinology & Metabolism). Dermatologists have demonized sun exposure recommending sunscreen products and avoidance. Is this a subluxation caused circumstance? There are many other examples I might point out in the challenges that we as Doctor of Chiropractic encounter every day that require us to think 'outside of the box' of the philosophical subluxation.

The New Mexico Chiropractic Association is a big tent and thus, as a member, we each have an opportunity to think creatively and 'outside the box' when attending the lectures and seminars that teach us to expand beyond our own parochial practices. I am grateful for the NMCA and for the many years of camaraderie and learning afforded in membership since 1969.

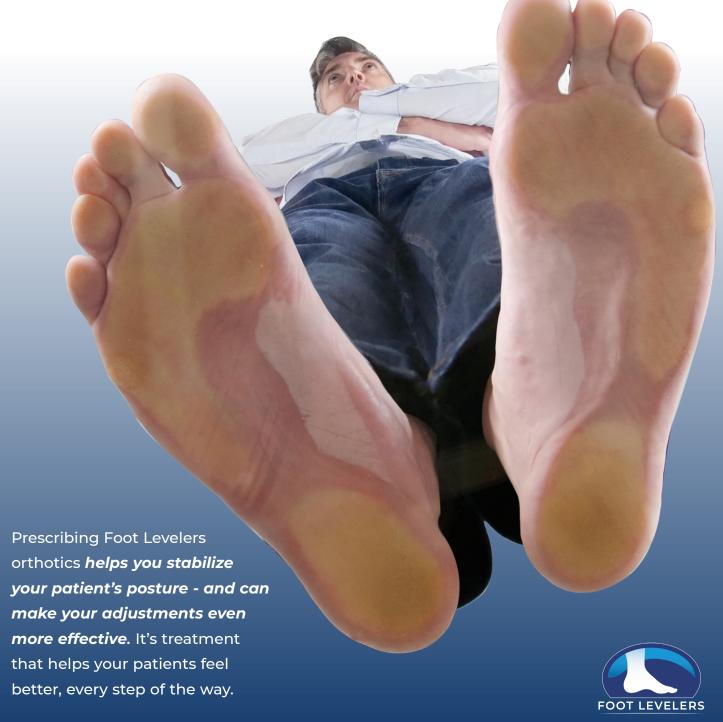




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VP FALL 2021 Report

By JC Moore, DC-APCNMCA Vice President



Over the past few months, myself and other NMCA leaders have enjoyed multiple opportunities to meet with and present to policy makers on issues facing chiropractic physicians and their patients in New Mexico. The most encouraging aspect of these interactions is that lawmakers and state leaders solicited us for our involvement in these meetings. It is very apparent when state leaders want to hear from the chiropractic profession they come to the NMCA for input. This is a testament to the quality of our associations members and it's leadership for the past 74 years.

Over the summer, Dr. Michael Pridham and myself had the opportunity to meet with the Human Services Deputy Secretary and others to discuss reimbursement for chiropractic physicians in the New Mexico Medicaid program. Although there are still significant obstacles to state wide coverage for chiropractic physicians, significant gains were made. We have been asked to participate in a Medicaid workgroup for chiropractic medicine inclusion. The work group will include representatives from the NMCA, HSD, the NM Medical Assistance Division, and Health Insurance Industry. The purpose of the group is to develop and implement a pilot program to study costs and patient outcomes in the Medicaid population. Prior research in this area has shown excellent results, and I'm optimistic we'll see the same conclusions locally.

In September, the NMCA was asked to present at the Legislative Health and Human Services Committee. I participated in a group panel with other complementary medicine providers on the effects of the Covid-19 pandemic on our practices and barriers to access in patient care. It was an excellent opportunity to educate our lawmakers on our value to the healthcare system and common issues that patients have seeing a chiropractic physician. The message was well received and a common theme among all presenting provider groups.

Just last month, NMCA leaders were asked by the Office of the Superintendent Insurance to participate with other providers discussing the Health Security Act. The New Mexico legislature has asked the Office of Superintendent of Insurance (OSI) to research key policy questions about the Health Security Act. After discussing priorities with bill sponsors and advocates, OSI has identified several issue areas, one of which is how providers would be paid under the plan. OSI has contracted with researchers at Columbia University and Rutgers to explore the topic and would like to give the researchers the opportunity to discuss the opportunities and challenges that providers foresee with this initiative. The Health Security Act would provide universal health care coverage to all New Mexicans.

I am grateful and humbled for every opportunity the NMCA provides to promote the chiropractic profession in the evolving healthcare landscape. The NMCA will continue to advocate for you and your patients.







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ACA FALL 2021 Report

By Michael Pridham, DC



The American Chiropractic Association is happy to report that we have broken the triple digit mark and now have 100 cosponsors for HR2654 the Chiropractic Medicare Coverage Modernization Act!

This is a historic milestone in our profession and has been a great boost of moral within the House of Delegates. It comes on the heels of the New Mexico Overdose Prevention and Pain Management Advisory Council passing my recommendation to vote on a statement supporting the legislation. There were two field representatives for Senator Ben Ray Lujan and Representative Teresa Leger Fernandez at the meeting and I followed up with communications to ask for their support.

At the time of the writing of this article we do not have any New Mexico Representatives who have cosponsored, so please continue to call, email, and encourage your Congresswoman to sign onto HR2654!

I was interviewed by researchers at the Duke University Margolis Center for Health Policy about my work with the UNM Pain Department and the case report was published in October. Doctors Lucy Whyte-Ferguson and Tom Arnold have both worked at the Pain Center for several years. Our Pain Department has been recognized as being one of the top four departments in the country largely due to the integrative approach and for offering chiropractic medicine. The case study highlighted

the fact that the leadership has goals of improving reimbursement for integrative services.

After a decade or more of advocating for Tricare to add chiropractic medicine benefits, we are part of the proposal to begin coverage in 2022. There are still some steps that have to be taken to finalize the proposal, however this is another important step that the ACA has been continuing to work on to improve the lives of our veterans.

The ACA will be hosting a hybrid online and in person Engage 2022 in Washington DC in February, and you are all invited to attend! https://www.acatoday.org/Education-Events/ACA-Engage-2022





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CPR 1-3 HOUR CLASS

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ADJUSTING THE EXTREMITIES AND SPINE THE WONG WAY WITH DR. KEVIN WONG – 4 HOURS

SATURDAY AFTERNOON

EPIDEMIOLOGY – 2 HOURS
WITH DR. JAMES DEMETRIOUS
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DR. JAMES DEMETRIOUS – 2 HOURS

ADJUSTING THE EXTREMITIES WITH DR. WONG CONTINUED – 4 HOURS

SUNDAY MORNING

CERVICOGENIC HEADACHES & DISORDERS WITH DR. JAMES DEMETRIOUS – 2 HOURS

ADJUSTING THE EXTREMITIES WITH DR. WONG CONTINUED – 4 HOURS

ZYGAPOPHYSEAL JOINTS, DEGENERATION AND SYNOVIAL CYSTS WITH DR. JAMES DEMETRIOUS 2 HOURS





NEW MEXICO CHIROPRACTIC ASSOCIATION 2022 ANNUAL CONVENTION, May 20-22, 2022

**** 2022 CONVENTION REGISTRATION FORM ****

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() NMCA Out-of-	State Memb	er Dues (\$150	0) & Convention F	ee (\$300)		\$450.00
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DR. DAVID A. DENGLER

David A. Dengler, DC, DACBR 12231 Academy Rd. NE, Unit 301, #282 Diplomate of the American Chiropractic Board of Radiology Albuquerque, NM 87111 505)298-7407 fax (505)266-2641

After graduating from National College of Chiropractic in 1978, Dr. Dengler returned to Albuquerque to open a patient practice which he maintained for 20 years. In 2003, Dr. Dengler applied for and was accepted into a three-year full-time residency in diagnostic imaging at the Southern California University of Health Sciences in Whittier, California. He successfully completed the residency as well as the Yochum Fellowship in Spinal and Musculoskeletal Radiology in Arvada, Colorado. While in the residency Dr. Dengler was responsible for supervising student interns, delivering multiple lectures on radiology and presenting radiology reviews for board preparation. He also served as lead instructor for Radiographic Positioning. Since receiving his board certification in diagnostic imaging in 2008, Dr. Dengler has been practicing as a chiropractic radiologist in Albuquerque. His practice includes interpretation of x-ray, CT and MRI with a focus on spine and musculoskeletal imaging. He has presented continuing education lectures on radiology for the NMCA and CEU's for Professionals.



DR. TY TALCOTT, CHPSE

Certified HIPAA Privacy and Security Expert (CHPSE), President; HIPAA Compliance Services

- Has consulted to thousands of health care practices relative to business development and protection.
- A sought after speaker who has led numerous seminars, performed as a keynote speaker and has been featured
 on the cover of several magazines. He has presently instructed over 100 webinars and 90 live events relative to
 HIPAA and government compliance for 38 state chiropractic associations and three chiropractic colleges, as well as
 independent and medical organizations.
- Is a founding partner of an IPA (independent physician association) that credentialed participating doctors for contracting with HMO's and PPO's.
- Had over thirty articles published relative to the onset of and participation with managed care-over a dozen articles regarding HIPAA compliance.
- Served on the Governor appointed Workers Compensation Commission in Texas.
- He is an expert at the art of effective communication and has appeared on dozens of radio and TV talk shows.
- Has founded and chaired two hospital departments.

"My career passion is to teach others how to improve their life and business. My study of the human mind, personal relationships, and staff relationships, along with extensive business experience create the perfect background to produce powerful programs for personal and business growth. Ever since selling my clinic (at one time the largest chiropractic practice in the country) I have spent my time working with all types of doctors and health care facilities by taking large complex issues and repackage them in small digestible bits to be more easily implemented. I like being called "The Great Simplifier". Taking on HIPAA compliance has been a great challenge, but highly gratifying as it is so desperately needed.

I love working with my team; Tiffany Rodriguez CHOC and COO of HIPAA Compliance Services, Lindsey Olson Esq. CHOC and staff attorney for HIPAA Compliance Services and Ces Sorying CHOC AND MASTER BILLING, CODING AND MEDICARE DOCUMENTATION EXPERT and I hope we have the opportunity to assist you!" Dr. Talcott's Cell Phone: 469-371-8804 ty.talcott@gmail.com Office: 214-437-7559



DR. ANDRE CAMELLI

Dr. Andre Camelli, a May of 2000 graduate of Parker College of Chiropractic, owns and operates Life Quest Wellness Center in Cortland, Ohio, since its opening in 2001. At his practice, Dr. Camelli is dedicated to improving the quality of life of his patients by dramatically reducing the devastating effects of stress and subluxations. Dr. Camelli strives to empower each patient to be able to make informed decisions that will keep them and their families healthy. As a best-selling author, Dr. Camelli believes that educating people will not only help them feel better but will enable them to keep themselves healthy their entire lives.





DR. KEVIN WONG

Dr. Kevin M. Wong is a 1996 Summa Cum Laude graduate of Palmer College of Chiropractic West. He graduated as Class Valedictorian with Clinical Excellence and Student Fellow Awards. He spent his first 4 years practicing as an Associate DC while teaching part-time at PCCW. He then established his own private practice with his wife, Dr. Isabel, which he continues to operate today.

He has been a practicing Chiropractor and Continuing Education Instructor for over 24 years. He has developed specialties in the feet, shoulders, and extremities but of course, loves treating the spine. Dr. Kevin's private practice utilizes a variety of adjustive techniques and treating all age levels. His practice influences and evolves the course material he teaches others.

Initially, Dr. Kevin's teaching in Chiropractic began as adjunct faculty for PCCW. Then in 2004, Dr. Kevin began teaching with Foot Levelers as a Core Lecturer. His program focuses on how the extremities of the body can affect the spine and whole-body stability. He is a frequently requested speaker on the topic of extremity/ spinal adjusting, foot biomechanics, and orthotics and teaches over 120 hours per year in the U.S. and Internationally.

He also writes articles for Chiropractic Economics, The American Chiropractor, and Dynamic Chiropractic. Dr. Kevin practices full-time in the city of Orinda, located in the East San Francisco Bay Area. He lives in Walnut Creek, CA with his wife and his two teenage children.



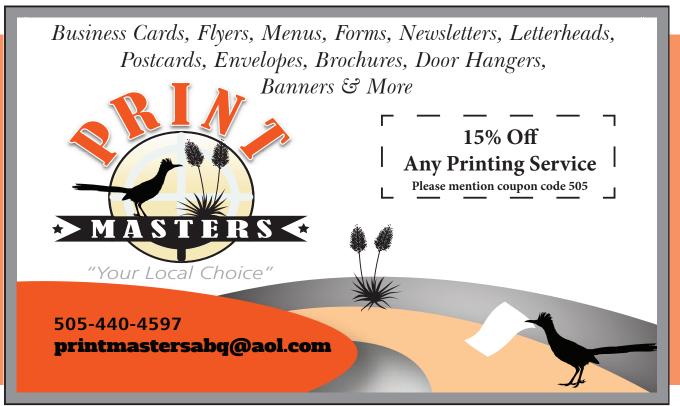
DR. JAMES DEMETRIOUS DC, FACO

Dr. James Demetrious presents enlightening programs that meld clinical experience with evidence-based practices. He is a clinician, author, educator and leader in chiropractic. He has lectured nationally on behalf of chiropractic schools and associations. He seeks to elevate the chiropractic profession by distilling current research into meaningful context through practical clinical experience. Doctors attending his courses will derive newfound excitement for their practice and patients.

Dr. Demetrious achieved his chiropractic degree from New York Chiropractic College. He completed his postgraduate training through National University of Health Sciences. He is a board certified chiropractic orthopedist and has worked continuously in clinical practice since 1986. He has been recognized and honored as a Distinguished Fellow of the Academy of Chiropractic Orthopedists.

Dr. Demetrious has authored many articles that have been published in the journals Chiropractic and Manual Therapy (formerly C&O), JMPT, JNMS and JACO. He has served as an editor of the Journal of the Academy of Chiropractic Orthopedists. He has performed independent peer reviews for the medical journals: Spine, Annals of Internal Medicine and Clinical Anatomy

Dr. Demetrious teaches sound clinical acumen, advanced diagnostic assessment and therapeutic decision making to improve patient outcomes and wellness.







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ICA Here for You Yesterday, Today and Tomorrow Guarding the Sacred Trust

Since 1926, when the Developer of Chiropractic, Dr. B.J. Palmer established the Chiropractic Health Bureau, we have been standing up for you and with you as chiropractors. In 1940, our named was changed to the International Chiropractors Association. We continue today what B.J. started – protecting and promoting chiropractic.

In Fall 2021 we find ourselves in situations that are not aligned with the inalienable human rights of health freedom, freedom of movement, freedom of speech. In a world of public health that promotes evidence-based decision making, we see credible science such as the value of natural immunity being ignored to be replaced with a totalitarian approach of compulsory vaccination as a tool to force compliance. Having this forced upon all health care workers in some locations, for all government employees at federal and state/provincial levels, and as condition of employment and even an ability to have a business open. We see the institution of a 'show me your papers' system in which private medical data is required to be disclosed in order to travel, to dine in restaurants, attend a concert, and to attend sporting events.

This after enduring 18 months of shutdowns, lockdowns, flattening the curve, masking, limitations of speech on social media; and a cancel culture environment that is reminiscent of countries and times in history in which freedom was/is nonexistent. As we have always done, the International Chiropractors Association is and continues to take a leadership role for the chiropractic community during times of crisis. When the pandemic was declared, we stood up a resource page and were the first in the US to issue a comprehensive report detailing what was in the peer reviewed literature regarding the effect of the chiropractic adjustment on the immune system. Our report concluded with a call for research and specifically high-quality evaluations in real world environments of the whole person effect of regular chiropractic care so that we can measure not just the immune response, but also the response of all body systems using measures that are accepted in health research inside and outside of chiropractic. Remember, at the beginning, the 'experts' told us that the healthier the individual, the better their outcomes if exposed to the virus. The health of the host is the key to this and any exposure. You will be hearing a lot of about this in the coming weeks from ICA and ICA leaders.

In August our Board issued a new policy statement (available at: https://www.chiropractic.org/advocacy/health-freedom/) in which we unequivocally stand up for you and your freedom. The statement includes the following:



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Please mail application with credit card information, check or money order to NMCA at below address or fax to 505-554-1482

P.O. Box 20399 • Albuquerque, New Mexico 87154 • 505-280-0689



NMCA EZPAY MEMBERSHIP DUES & CONTRIBUTION FORM

EZPay is a convenient and easy way to pay your annual membership dues and contributions to the NMCA. Simply fill out to dues schedule amount and frequency of payment (i.e. one time, monthly, quarterly, etc.) and select your method of payment and the NMCA will do the rest! You can also make a contribution to the NMCA President's Circle, PR Media Fund, and/or Scholarship Fund by selecting the appropriate box below.

☐ I wish to pay my NMCA Annual Membership Dues via EZPay. (Please see membership application for dues applicable to your personal membership category.)					
EZPay Membership Dues Total \$	EZPay Schedule:	hly			
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☐ Charge my Checking A	ccount				
☐ I wish to contribute to the <u>President's Ci</u>	rcle, a one-time payment, in the amount of \$ _				
☐ I wish to contribute to the <u>Scholarship F</u>	und, a one-time payment, in the amount of \$ _				
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ABA Routing Number					
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	ard Number kp. Date				
Contributions or gifts to the NMCA are not tax deductible as charitable contributions.					
EZPay Applicant Information: I hereby authorize the New Mexico Chiropractic Association to initiate, in accordance with the payment schedule indicated above, debit entries to my checking account as indicated above and on the attached voided check or my credit card account. I hereby authorize the depository institution named above to debit the same from my account. Said debits shall be for the amount indicated in the above-noted amount of dues and/or contribution. This agreement will remain in effect unless I notify the NMCA, in writing by mail or fax at 505-554-1482, to cancel it.					
Signature	Date Printed Name				
Address (City, State & Zip Code)					





NMCA Political Action Fund (PAC) EZPAY CONTRIBUTION FORM

EZPay is a convenient and easy way to contribute to the NMCA PAC. Simply fill out the amount you wish to contribute and the frequency (i.e. annually, monthly) and select your method of payment and the NMCA will do the rest! Or, you can make a one-time contribution to the NMCA PAC by selecting the "one time" box below. Please fax completed form to 505-554-1482.

☐ I wish to contribute to the NMCA PAC via EZPay.						
EZPay Amount \$ EZPPay Schedule:	Monthly					
Payment Type: Credit Card	Annually					
☐ Charge my Checking Account						
☐ I wish to contribute a one-time payment in the amount of \$						
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Payment Information						
Checking Account:						
Bank Name Account Number						
ABA Routing Number						
Credit Card:						
☐ Visa ☐ Master Card ☐ Discover Card Number Exp. Date						
Political contributions may be adjusted, the amount given or refusal to contribute will not benefit or disadvantage you. Contributions or gifts to the NMCA PAC are not tax deductible as charitable contributions. Federal law requires political committees to report the name, mailing address, occupation and name of employer of each individual whose contributions aggregate in excess of \$200 in a calendar year.						
Occupation Employer						
EZPay Applicant Information: I hereby authorize the New Mexico Chiropractic Association to initiate, in accordance with the payment schedule indicated above, debit entries to my checking account as indicated above and on the attached voided check or my credit card account. I hereby authorize the depository institution named above to debit the same from my account. Said debits shall be for the amount indicated in the above-noted amount of contribution. This agreement will remain in effect unless I notify the NMCA, in writing by mail or fax at 505-554-1482, to cancel it.						
Signature Date Printed Name						
Address (City, State & Zip Code)						





nmchiro.org

Classified Ads

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- O7 PRACTICE FOR SALE
- O9 EQUIPMENT FOR SALE



JOB OPPORTUNITIES

1. ASSOCIATE WANTED

Associate Wanted in Albuquerque, NM - 5K Sign On Bonus

We offer: Attractive Compensation Package and Bonus: base salary + percentage + Student Loan Repayment Program + Opportunity for Ownership, Great work/life balance with a focus on team enhancement, Mentorship & evidence-based clinical training (enhance your skills) with an opportunity to become a certified evidence-based chiropractor (C.E.B.C.) Patient-centered systems and procedures that allow you to do what you do best — care for your patients! This position is ideal for a recent graduate chiropractor looking to join a busy and growing clinic. It is an awesome opportunity if you are interested in working in a friendly environment while gaining valuable clinical experience.

Our ideal candidate must be: New Mexico license, Proactive and willing to learn, Committed to high quality patient care, Enthusiastic about evidence-based chiropractic, A great communicator, Professional, energetic, kind and caring

Why Choose Us?

Our clinic enjoys an excellent reputation and receives many referrals from health care professionals. We are hiring for this position in order to keep up with new patient inquiries. Our primary purpose is to provide our patients with quality chiropractic health care and personal attention -- listening to them and treating them with dignity, compassion and courtesy.

Please email your resume to Dr. Blessing at dr.lindsey@blessingchiro.com

2. CHIROPRACTOR NEEDED

Chiropractor needed- Established clinic in Las Cruces is searching for the right D.C. Consistent stream of personal injury and cash patients with loyal, well-trained, long-term staff in place. \$72k base plus uncapped monthly bonus, malpractice insurance paid and moving allowance available. Don't miss out on this opportunity...email resume to paul@otowiusa.com and let's talk!

3. PART TIME OFFICE ASSISTANT NEEDED

Part time chiropractic office assistant needed. Responsibilities include answering phone calls, scheduling patients, checking insurance benefits, insurance billing and applying therapeutic modalities to patients. Please contact Dr. Zandall Carpenter at **505-888-1550** for more information.

4. CHIROPRACTOR NEEDED

Santa Fe NM. Join an established and successful office. Back to Health Wellness Center offers multiple and unique services including chiropractic adjustments, manual and instrument, applied kinesiology, nutrition response testing, advance muscle integration technique (AMIT), spinal decompression, therapeutic exercise and more. We are interested in a seasoned doctor looking to branch out and work with a team or new graduates who are teachable with promise and talent as well. Hoping to build a long-term relationship with the possibility of buy out in the future. Pay will be based on a percentage of gross collections plus a salary . All office protocols are in place, such as reception, billing, etc. We are a fee for service practice as well as accepting many major insurance companies. To apply send resume to Dr. Chaz Schatzle at chazdoc@gmail.com

5. ASSOCIATE NEEDED

Part- or full-time associate wanted in Albuquerque practice. Diversified adjusting a plus. The practice focus is on musculoskeletal and auto injuries. Contact Dr. Cecil at: *Chriscecil@live.com* or call my office at 505-243-1313.





6. ASSOCIATE NEEDED

Are you a highly motivated, personable, caring chiropractor looking for an associate position in a state of the art wellness facility with excellent opportunity in experience and growth? Do you also have excellent patient/personal communication skills. If so, then Millennium Health & Wellness is looking for you.

An amazing opportunity is available for a dynamic, motivated, licensed Chiropractor to join a top notch multidisciplinary team. Wonderful location in a well-established practice. This is an exceptional opportunity designed to fulfill your personal and professional goals while being financially rewarding.

Summary of Essential Job Functions: We offer a variety of treatment options primarily focusing on the spine and extremities to provide patients with excellent alternatives other than drugs and surgery with approximately 90% success rate with our treatment options• Health fairs and Community Involvement• Provide consultations, exams, and treatment plans for multiple musculoskeletal conditions.

Minimum Requirements• Doctor of Chiropractor License in the state of New Mexico.• Experience preferred, but not required.• Cheerful, outgoing demeanor, responsible.• Dedication to high quality service.

Very generous above average for the profession monthly base salary. Job Type: Full-time Pay: \$80,000.00 - \$100,000.00 per year

Millennium Health and Wellness 3850 E. Lohman Ste. 100, Las Cruces, NM 88011 phone: **575-521-0793** email: *bill-ing@millenniumlc.com*

7. CHIROPRACTOR NEEDED

Chiropractor wanted for busy Chiropractic office. We are an acute care clinic looking for a hard working, detail oriented, self driven individual who is kind, caring, health conscious and a team player. This is a non smoking environment. Experience is not necessary but you must know about and believe in Chiropractic care. Our office hours are Monday, Tuesday and Thursday 8:30-6pm Wednesday 1-6pm and Friday 8:30-2pm. If interested please send cover letter, resume and 3 references to *heightschiroabq@gmail.com* or fax to **505-888-8836**.

8. CHIROPRACTOR NEEDED

The BodyWise Health Center is a family run multidiscipline chiropractic clinic in Espanola, New Mexico. We have been serving the Upper Rio Grande valley for 25 years. I am the chiropractor and focus on the musculoskeletal and neurologic systems. My visits are 20 minutes in length and consist of Diversified adjusting, various myofascial techniques, acupuncture, soft tissue and joint homeopathic injections, flexion distraction, and patient education to assist with "What's wrong and what can I do about it?" My wife is also a chiropractor and specializes in functional medicine. She is excellent at the interpretation of various labs tests and the utilization of supplements and dietary modifications to bring about balance in the biochemical and hormonal systems.

I am looking for help. I would love to have an associate that we could teach what we do and how to make a living doing it. I would pay a 60/40 split and can help with insurance panel inclusion. The insurance panels in our region are closed. The only way to get on them is thru an associateship.

We work in a ridiculously underserved area. I show up, do my best, have compassion and empathy, and go home. I can garden, mountain bike and ski in the Rockies, and play at the lakes and rivers during the weekends. It's a beautiful life. Give me a call and let's talk. Salim Bohsali D.C 505-753-9296, thebodywisehealthcenter.com

9. ASSOCIATE NEEDED

We are looking for an associate chiropractor for our clinic in Rio Rancho, NM. The position is 5 days a week for \$5,000/ month or 4 days a week for \$4,000 plus monthly bonuses based on production. We are a busy clinic and you will be seeing about 20-30 patients a day. You will learn a lot about patient education and patient management. Malpractice insurance is covered and we will pay up to half of your health insurance if needed. Please contact Kyle Gray at either 575-302-6943 or 505-891-3111 or email at drgray@ltchiro.com





10. PRACTICE COVERAGE FOR NEW MEXICO & WEST TEXAS

Coverage for large or small practices with affordable rates for any size practice. Twenty-six years experience in private clinical practice and four years with practice coverage. I provide near seamless coverage with the technique you practice as I am proficient in most mainstream techniques (Diversified, Bio-Physics, Thompson, Activator, Active Release & Applied Kinesiology). Proficient with X-ray (analog & digital), Myovision SEMG, PT Rehab Exercise & Electrotherapies. Licensed in Texas & New Mexico - Proficient in clinical & conversational Spanish. Dependable and Honest; Satisfaction Guaranteed Contact: John L. Scarborough, MS, DC. email: drtlc@wvi.com or call (541-350-5266) References upon request. Enjoy the time off you deserve & return to a happy practice. Thank you!

11. ASSOCIATE NEEDED

Would you like to begin as an associate and have the opportunity to grow into a partner with an ownership stake in a successful/profitable practice? Are you wanting to be treated honestly and fairly? Daugherty Spine & Disc is the place for you (check out our Google reviews)! We offer a base salary plus profit sharing. We are located in beautiful Las Cruces, NM. Dr. Daugherty is a Spine specialist who has been practicing for 17 years. We are the perfect place to commence your Chiropractic journey. Here in NM we offer Plenty of outdoor activities including boating, kayaking, fishing, snow, and water skiing, and more. If this sounds interesting to you or know someone who you believe would be interested, please contact us your information ASAP and let's talk. Email me your contact information at d_chiro@hotmail.com

12. ASSOCIATES NEEDED

In Colorado, Texas, and Arizona. Are you a Caring, Compassionate, Energetic, Family-Practice Focused Chiropractor? If so, we are inviting you to be part of our office expansions. We are looking for Enthusiastic Associates in our Arizona, Colorado, and Texas offices to help us grow!!! All are GREAT places to raise a family!!! All have wonderful, trained, caring staff members!!! All have thriving patient-bases!!! All that's missing is YOU!!! Full-time positions, salary \$50k-\$80k per year, D.O.E. and abilities, Malpractice Insurance paid, Bonuses to be earned!!! Immediate openings in all 3 areas! Send resume to <code>liveschiro@yahoo.com</code> to begin this next and exciting chapter in your life!

13. PART-TIME CHIROPRACTOR NEEDED

Established chiropractor has been in business in Albuquerque, NM for over 20 years. We have a smallbut busy practic and we are looking for a part-time associate with a minimum of 2 years of experience in a medical office as a prfessional or intership, a certified D.C. who demonstrates skills for excellent customer service, time management, and maintain a professional relationship with patients and office staff Hours: Part-time 5-10 hours per week with possibly going full time in 6 months to 1 year Location: near the University of New Mexico Compensation: you will be paid per patient with opportunity for more hours and future ownership of the practice Techniques: Ability to learn or add to the following- applied kinesiology, trigger point therapy, cranial sacraltechnique, sacral occipital technique, bio-energetic synchronization technique, and diversified/mixed. Please respond by email to: **Diversifiedchiro@gmail.com** with your cover letter and resume.

14. CHIROPRACTOR NEEDED

Established clinic in Las Cruces is searching for the right D.C. Consistent stream of personal injury and cash patients with loyal, well-trained, long-term staff in place. \$70k base plus uncapped monthly bonus, malpractice insurance paid and moving allowance available. Don't miss out on this opportunity...email resume to *paul@otowiusa.com* and let's talk!

15. ADDITIONAL CHIROPRACTIC DOCTOR WANTED

Offered is an excellent opportunity for professional growth in a busy and growing chiropractic clinic in South Central New Mexico. We have been recognized locally as the "Best of the Best Chiropractor" for the last seven years running. In addition, we won "Business of the Year" in 2016. We average over 1,100 new patients due to internal and external referrals, our excellent reputation, a busy marketing program, and excellent patient outcomes. A qualified candidate will exemplify integrity and honesty, and must have a positive, hard-working, patient-first attitude. You should have the requisite abilities of a doctor who can perform a proper consultation/evaluation, interpret exam and x-ray findings, assign an





appropriate working diagnosis, present a reasonable treatment plan, transfer patients into wellness care, and of course – provide great adjustments. We are fully staffed with well-trained, caring professionals in management, insurance, therapy, at the front desk, and in IT. We are in a large, modern, and clean, facility with plenty of parking. We are up-to-date with EHR and utilize digital radiography, decompression therapy, laser therapy, trigger point injections, etc. We are perfectly suited for recent graduates and for seasoned doctors. Whether you're looking for a great environment in which to learn from the "Best of the Best" or you're tired of running your own clinic - exhausted from the grind, no vacation relief, struggling to get new patients - this is your place! For more information, including salary, paid vacation, bonuses, and benefits offered, please send your resume to docprecure@msn.com.

16. ADDITIONAL CHIROPRACTIC DOCTOR WANTED

We are looking to expand our practice, not replace an existing chiropractor. We are very happy with our current team, but would like to add another member to the team. We see anywhere from 45-75 patients a day. The position is for either 4 or 5 days a week and salary will be based on how many days you choose to work. Training will be 5 days a week until we feel you are able to pick up our methods and approaches. Bonus is based on productivity. Job Types: Full-time, Part-time Salary: \$4,000.00 to \$5,000.00 /month Contact is Dr. Gray: 575-302-6943 or drgray@ltchiro.com

17. FULL TIME PARTNER DOCTOR WANTED

Immediate opening with ownership opportunity. Solo family chiropractic practice, with doctor retiring soon, is looking for a full-time partner doctor. Buy-in or earn your way to ownership. Must be personable, caring, professional and passionate about working with patients and improving their health. Compensation negotiable, includes base salary plus production bonuses. Get clinical and office training by doctor with 25+ years in the business. Must have current DC, but will consider students nearing graduation and accreditation. Relocation bonus available. About our Community: Farmington, NM, located in the Four Corners area of New Mexico, is nestled in the picturesque San Juan River valley, within sight of Colorado's rugged San Juan Mountains and the desert highlands of Arizona and Utah. Enjoy the Southwest culture, art, outdoor activities, family community and big, open skies. For the outdoor enthusiasts, jump on the nearby ski slopes, raft the white-water rapids of the Animas River, tackle off-road adventures, rock climb the dessert, or fly fish the world famous rainbow trout fishing of the San Juan River. Experience the wide variety of cultural experiences with the performing arts, museums, native culture, galleries, and gaming. Enjoy all the adventure, cultural, and family-oriented benefits this community offers. For more about our community visit https://goo.gl/RwHesi

18. ASSOCIATE DOCTOR NEEDED

Associate Doctor (Chiropractor) needed for established practice. Associate doctor will have incredible opportunity with practice and beautiful office with latest technologies, with possible buyout in future. Call Dr. Will Smith 575.693.1999

PRACTICE FOR SALE/ OFFICE SPACE AVAILABLE

1. PRACTICE FOR SALE

Southern New Mexico practice for sale. Averaging 65-70 visits/week, \$12K/month. 330 new patients this year, 2700 total visits. \$25,000 worth of equipment, X-ray, processor, Zenith hi-lo tables, IST traction tables, computer billing in place. Will stay for transition. Selling below actual value at \$32,000 or best offer. 1200 sf office, 3 treatment rooms, everything in excellent condition. New flooring and roof. Purchase or lease bldg. Please call **269-589-7930**.





2. 30 YEAR ESTABLISHED PRACTICE FOR SALE

Work 3 days per week with collections averaging 350K per year. Call 505-330-3330 for more information. Well established 39 year Cash practice for sale. Central Albuquerque location. Ample parking and visability off of a high traffic area. Practice has 3 treatment rooms, Hill Tables, Therapy equipment. New (hardly used) Xray machine with auto developer. Technique used is a mix of Diversified, Pierce Stillwagon, Activator (Upper Cervical), and considerable soft tissue work with Kinesio Taping (Dr. can instruct interested party). Asking an extremely reasonable price to interested party. Please leave inquiries with *drstribling@gmail.com*

3. PRACTICE FOR SALE

Established For 26 Years in Beautiful Santa Fe, New Mexico. Mountain Views and Amazing Outdoor Activities. By Owner Chiropractic, Physical Therapy Modalities and Spinal Decompression Practice. We see patients for Auto Accidents, Work Injuries, Chronic or Acute Conditions, as well as Wellness Programs. The Non-Surgical Spinal Decompression Protocol Treats Disc Herniations or Bulges, Facet Syndrome, Paresthesias, Degenerative Disc Disease with amazing Success and with lots of testimonials. Spinal Decompression Protocols are cash based. Otherwise we take some insurance but much of it is cash based. Office Manager has been with me for 10 years. Established Electronic Billing. Established patient procedures. Over 3 years collection averaged \$350,000 per year plus established subleasors. 1500 square feet with 5 treatment rooms plus Digital X-rays. New Information of new SBA Care Program for Business Purchases. As a result of Covid 19 and the Stimulus Package, The SBA is providing loans (7a) to purchase Businesses with less requirements for applications and approvals, low interest and pay back is not required for 6 months. They are making it easier to purchase businesses during this Pandemic. Research it yourself. Willing to help, train and stay for transition. Practice is being sold due to health reasons. Doctor is a Palmer Graduate. Price: \$225,000 Reduced to \$150,000 Call: 505-310-0461 Email: santafechiropractice@gmail.com

4. PRACTICE FOR SALE

Dreaming of Owning Your Own Clinic??? Want To Do It Easily AND With Little Out-Of-Pocket??? This Is YOUR Chance!!! Lubbock D.C. Retiring!! Fully Equipped Clinic with Digital X-Ray, Intersegmental Traction, EMS, Flex/Distraction, Vibra-Cussor, ATM, and Rehab Equip/Area! Fully-Trained, Excellent Staff Seeing 35-45 Patients/Day! Great Place To Raise A Family! Retiring D.C. Will Finance!! Quick and Easy Transition!! Great Location!! Don't Miss This Excellent Opportunity!! Please send email to s.morris777@yahoo.com

5. TREATMENT SPACE AVAILABLE

Treatment room available for sublease in northeast heights chiropractic office. Rent is \$500 per month, which includes all utilities except phone. The space is available now. Please contact Dr. Zandall Carpenter at **505-888-1550** or email at **doctorzabg@Hotmail.com** for more information.

EQUIPMENT FOR SALE

1. EQUIPMENT FOR SALE

10/22/21: Leander Lite table. Purchased in 2007 with very light usage since. Now selling for \$1750 firm. Buyer to arrange pick-up and transport from Santa Fe. Electric elevation. Manual flexion/distraction. Caudal section tips -16° to +5°, abdominal section -20° to 0°, head section -15° to +45°. Caudal section also has lateral flexion and axial rotation. Custom upgraded Prefixx green vinyl with small surface abrasion on the thoracic surface. Custom add-on arm rests. Dr. Jonas Skardis 505-670-5060, or *DrJ@NMPM.com*.





2. EQUIPMENT FOR SALE

Mesh Lumbar Back Supports at Wholesale Pricing. I personally designed these supports and they offer the ability to adjust the amount of lumbar support. I'm selling them for \$7.00/2 pack plus shipping. For more information go to https://www.backtohealthsantafe.com/elanz-mesh-lumbar-back-support

Contact me at chazdoc@gmail.com or (505) 690-4057

3. EQUIPMENT FOR SALE

Three Hill Elevation Adjusting Tables. a. Each has Lumbar, Dorsal, Cervical Drops Excellent Cond. Ask \$900-\$1100. Three interferential/Ultra Sound combo units New \$4000-\$5000...Asking \$900-\$1200 Excellent condition. X-ray view boxes (2) 14x17 & 14x36 Asking \$45 to \$75 respectively. Four drawer Lateral Filing Cabinet \$300 Erchonia Laser, \$1500 Miscellaneous posters Free Dr Stribling will entertain offers. My Cell number is 459-3158 Email: drstribling@gmail.com

4. EQUIPMENT FOR SALE

1990 Lloyd hydraulic with no drop pieces and no stand up feature. 1990 Lloyd galaxy 900 HS Hylo with no drop pieces, has hydraulic but the vertical stand up feature needs repair. Not expensive. Make offer please. Buyer to arrange pick-up and transport. I plan to close the office at the end of July. Anyone interested can contact me David Rosengren, 310 Garfield St, Santa Fe, New Mexico 87501 (505) 983-1513

5. EQUIPMENT FOR SALE AND OFFICE FURNITURE

Chairs, desks, therapy tables, massage table & chair, pictures, curtains, etc. Call Vince 505-908-4380

6. EQUIPMENT FOR SALE

Hill Anatomotor cervical and lumbar traction, with roller, vibration and heat, excellent condition, \$2000 OBO, call or email for pictures at **269-589-7930**, or *hammel.samuel21@gmail.com*.

7. EQUIPMENT FOR SALE

Used film processor,(in excellent condition), stand, cassettes, safe room light and I.D. flasher, installed in the Albuq area, 1,500.00 plus tax. For more information, call John at 505-507-4659 or email me at *whitew310@aol.com* Film processor cleanings, service and supplies also available.









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VISION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION

The Vision of the New Mexico Chiropractic Association is to have every Chiropractor in the State of New Mexico as a member, working together to expand and protect the rights of the chiropractic profession.

The NMCA needs every chiropractor in the state involved and united in order to combat any loss of chiropractic rights as they now stand, to stop any infringement by other professions into areas that are traditionally chiropractic in nature, to provide pathways for chiropractors to expand their areas of expertise in order to service their patient population to the fullest, to educate the public as to the value and benefit of chiropractic care, and to provide easy access to chiropractors within the health care industry.

The NMCA is the only organization in the state that can accomplish the above work. This work cannot, however, be accomplished without the required funds and without the necessary people to follow through. Therefore, the NMCA needs a large and actively involved membership. No matter what part of the state you call home, if the Practice Act for Chiropractors changes, you will be affected--for better or for worse, depending on whose changes are adopted. Help us make the changes that occur, changes that you want to see occur, changes that will enhance your profession.

In summary, the NMCA Vision is to have the total participation and backing of the entire chiropractic community in New Mexico toward the enhancement of the chiropractic profession while protecting the rights of chiropractors to treat patients within the expertise of their training and licensure. Please help us make this Vision a reality!!

MISSION STATEMENT of the NEW MEXICO CHIROPRACTIC ASSOCIATION

New Mexico Chiropractic Association is a statewide, non-profit, professional trade association comprised of doctors of chiropractic.

The Purpose of the NMCA is to provide the education resources and support needed to assist each doctor of chiropractic in rendering optimal care to a greater percentage of the population to enhance their quality of life.

The NMCA protects and advances the art, science and philosophy of chiropractic by promoting a model of excellence in the professional and ethical standards of its members.

Please Support and Thank the
Professional Associate Members of the NMCA!

We really appreciate them for supporting each of you and the association!

You can get all contact information on our web site at www.nmchiro.org

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